



GEVO INTRODUCTION

March 2023
(Nasdaq: GEVO)





FORWARD LOOKING STATEMENT



Any statements in this presentation about our future expectations, projections, estimates, plans, outlook and prospects, and other statements containing the words “believes,” “anticipates,” “plans,” “estimates,” “expects,” “intends,” “may” and similar expressions, constitute forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including risks relating to: our Net-Zero 1 Project, RNG and other projects; our financial projections concerning our Net-Zero 1 Project, including, but not limited to, design, capital costs, project revenue, RNG Project EBITDA, Net-Zero 1 Project EBITDA; the status of the engineering work for our Net-Zero 1 Project; our growth plans and strategies; our technologies; Axens technologies; climate smart Ag, the Net-Zero Business System; our ability to obtain and maintain certifications related to our products; our ability to enter into additional contracts to sell our products; the status of our contract discussions and negotiations; memoranda of understanding, discussions and negotiations relating to potential projects; our projected revenues or sales; our ability to perform under current or future contracts; our ability to become profitable; our ability to finance our Net-Zero Projects; and other factors discussed in the “Risk Factors” of our most recent Annual Report on Form 10-K for the fiscal year ended December 31, 2021 and in other filings that we periodically make with the Securities and Exchange Commission. In addition, the forward-looking statements included in this presentation represent our views as of the date of this presentation. Important factors could cause our actual results to differ materially from those indicated or implied by forward-looking statements, and as such we anticipate that subsequent events and developments will cause our views to change. However, while we may elect to update these forward-looking statements at some point in the future, we specifically disclaim any obligation to do so. These forward-looking statements should not be relied upon as representing our views as of any date subsequent to the date of this presentation.

OVERVIEW OF GEVO, INC. (NASDAQ: GEVO)



Business Overview

- Headquarters: Englewood, CO
- Founded: 2005
- Number of Employees & Contractors: 99

ONE BILLION GALLONS PER YEAR BY 2030

- **Decarbonize transportation fuels, particularly SAF** – integrating climate-smart agriculture, process energy optimization and de-fossilized solutions to provide the foundation for our net-zero footprint
- **Drive Growth**
 - Take advantage of a scalable supply of raw materials—carbohydrates
 - Technologies work, go big & fast while being responsible and accountable

Facilities Overview

1. Corporate Headquarters (Englewood, CO) – Executive offices and Laboratories
2. Development Facility (Luverne, MN) – Capacity to produce 1.5 MMGPY IBA; production-proven in full-scale fermenter system
3. Jet fuel and gasoline plant (Silsbee, TX)⁽¹⁾ – 100,000/GPY of capacity; operating since 2011, producing jet and isooctane for gasoline. Operated in partnership with South Hampton Resources, Inc.
4. Net-Zero 1 (Lake Preston, SD) – To Be Built, 65MMGPY hydrocarbons and ~695,000lbs/y of high-value nutritional products (35%DM). **The hydrocarbons are expected to have a net-zero, life-cycle GHG footprint**
5. Gevo RNG facility (NW Iowa) – Supplied by three dairy farms totaling over 20,000 milking cows. The RNG Project is running and expected to generate approximately 355,000 MMBtu of RNG per year, **Currently being expanded to 400,000 MMBTU**, which is transported and sold in California.



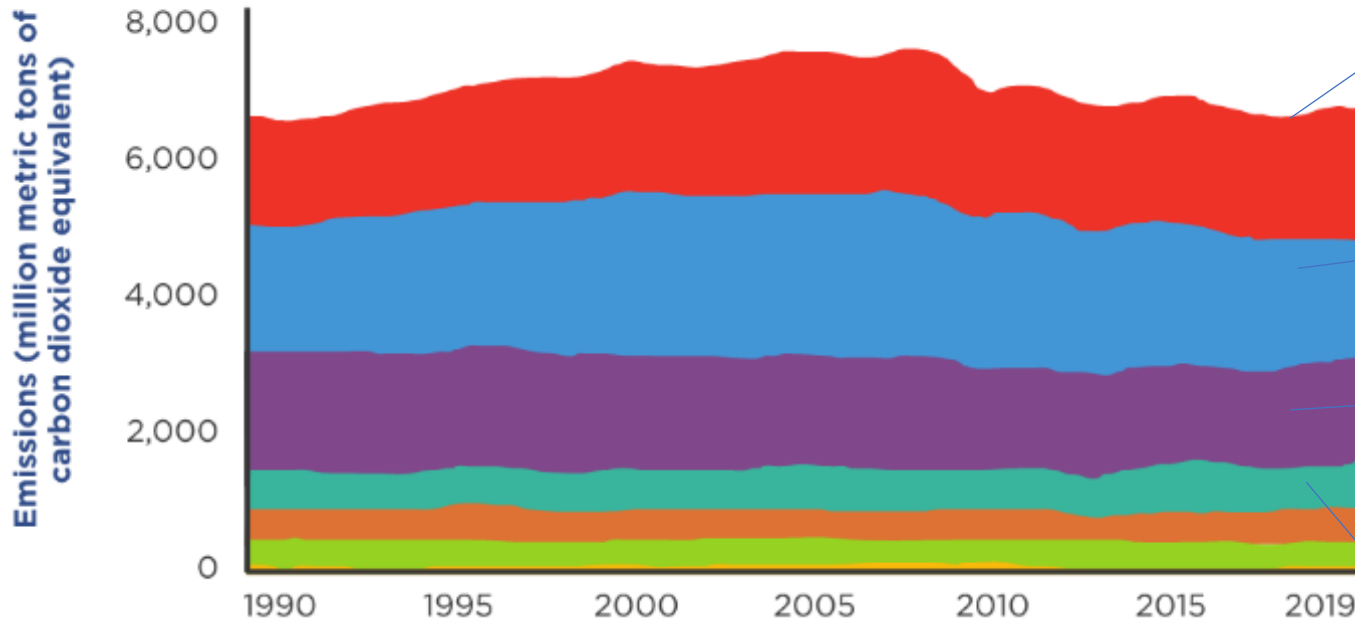
(1) Operated in partnership with South Hampton Resources, Inc.

THE PROBLEM: BURNING OF FOSSIL ENERGY CREATES THE VAST MAJORITY OF GHG EMISSIONS IN U.S.



We can catalyze improvements in agriculture and food production, renewable energy infrastructure and production

U.S Greenhouse Gas Emissions by Economic Sector, 1990-2019



Transportation: Can be eliminated with renewable energy (electricity, green hydrogen, RNG and renewable hydrocarbons)

- The global aviation industry produces around 2.8% of all human-induced carbon dioxide (CO₂) emissions.*

Electricity: Can be eliminated with wind, solar, CHP of renewables like RNG, and nuclear

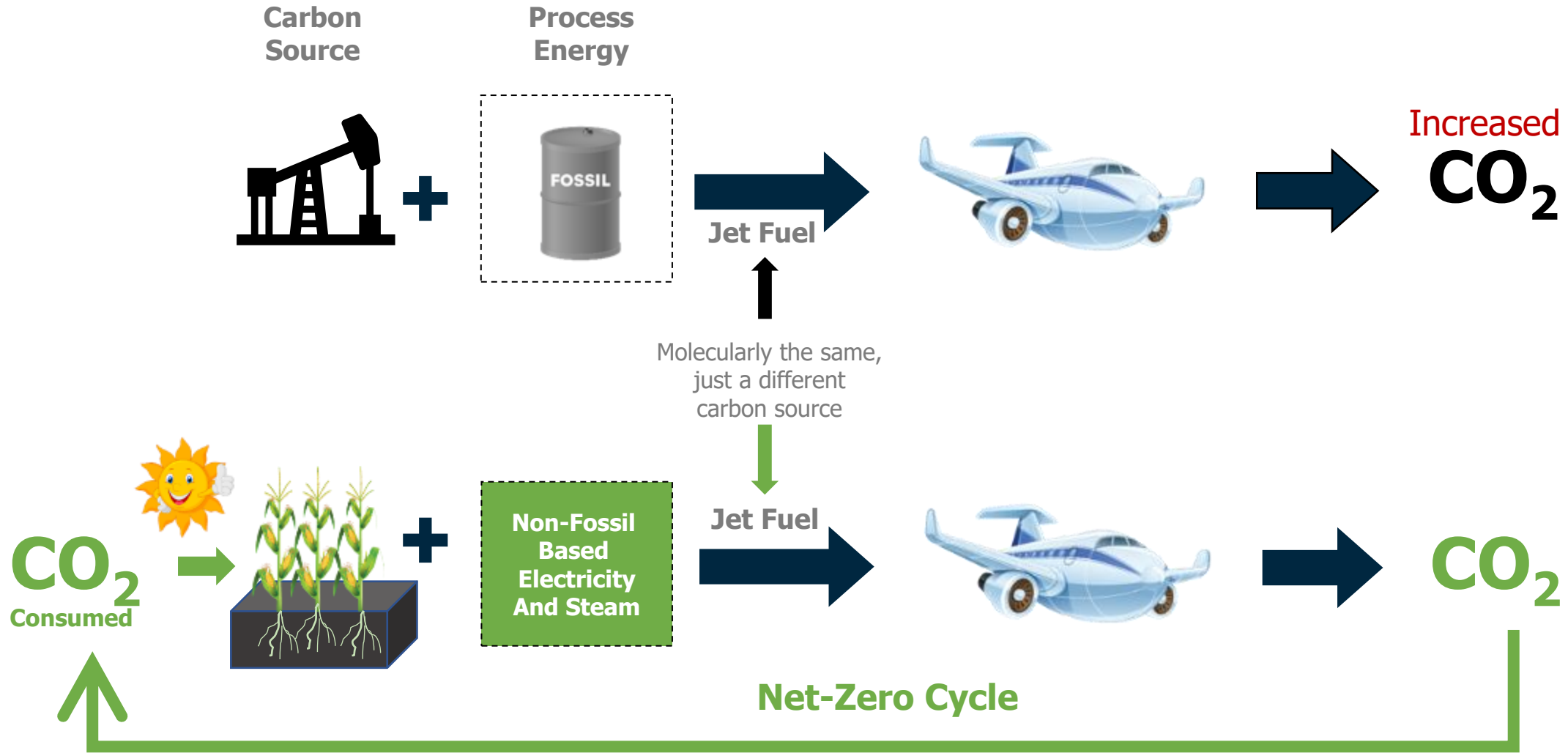
Industry: 50% of this Industry GHG footprint is due to burning fossil fuel. Can be eliminated with renewable energy

Agriculture: Can be improved with soil management, reduced chemical inputs, and lower carbon fertilizers



Source: <https://cfpub.epa.gov/ghgdata/inventoryexplorer/>
 *SOURCE via Delta: International Energy Agency

THE SOLUTION: REPLACE THE CARBON SOURCE AND ENERGY SOURCE TO ELIMINATE GHG'S FROM FUELS



GEVO IS POSITIONED TO BE A LEADER IN THE SAF MARKET



Goal: Produce one billion gallons per year by 2030



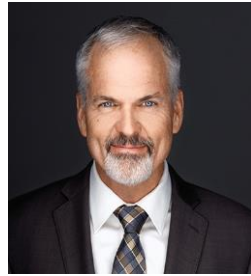
DRIVEN MANAGEMENT TEAM WITH UNMATCHED EXPERIENCE



Experienced Leadership Team



Patrick Gruber, PhD⁽¹⁾
Chief Executive Officer
and Director



Chris Ryan, PhD⁽¹⁾
Chief Operating Officer



Lynn Smull
Chief Financial Officer



Tim Cesarek
Chief Commercial Officer



Paul Bloom, PhD⁽¹⁾
Chief Carbon Officer
Chief Innovation Officer



Strong Net Zero 1 Project Team

• Project team executing on NZ-1 has decades of experience

VP Process Engineering Operations
40 Years of Experience

- Designed and managed project technical aspects for over 20 ethanol projects across the world including multiple simultaneous greenfield projects

General Manager & Net-Zero 1 Site Manager
35 Years of Experience

- Previously responsible for the design, construction, startup, and operations of several ethanol and biodiesel plants

Senior Process Engineer
17 years of experience

- Experience scaling up multiple cutting-edge, biobased technologies across multiple projects
- Lead Engineer for Gevo's isobutanol-to-hydrocarbons demonstration plant operating in Silsbee, TX

Relevant Experience



(1) Holds a PhD in chemistry.

HIGHLIGHTS OF INDUSTRY 'FIRSTS' DONE BY GEVO



2010

First to make renewable AvGas



2014

First to alcohol to polymer grade biobased propylene from alcohol



2019

First to receive ISCC+ Global Sustainability Certification for ATJ



2010

First to make fully renewable synthetic butylene rubber



2015

First to Fly with ATJ made From wood waste, flown by Alaska Airlines



2019

First long-term ATJ, financeable agreement (Delta Airlines)



2011

First to produce alcohol-to-jet (ATJ) and gasoline at Demonstration Plant scale



2016

First to obtain ASTM approval for ATJ



2019

First to design an integrated net-zero alcohol and hydrocarbons plants with off-the-grid capability



2011

First to make fully renewable p-xylene and PET for bottles, films, and fibers



2017

First commercial sale of renewable premium gasoline



2020

First to obtain certification from Roundtable for Sustainable Biomaterials (RSB)



2012

First to prove commercial Isobutanol (IBA) fermentation at scale



2017

First ATJ in Australia, 1 million KM flown by Virgin Australia (completed in 2019)



2021

First to do peer reviewed published LCI of ATJ



2014

First successful demonstration of side by side commercial scale production of ethanol and isobutanol



2018

First ATJ Business Aviation off-take agreement (AvFuel)



2022

First to design a very large scale ATJ plant



2014

First ATJ SAF flights (US Navy Warthog)



2015

First Commercial sale of IBA blended gasoline at retail



2022

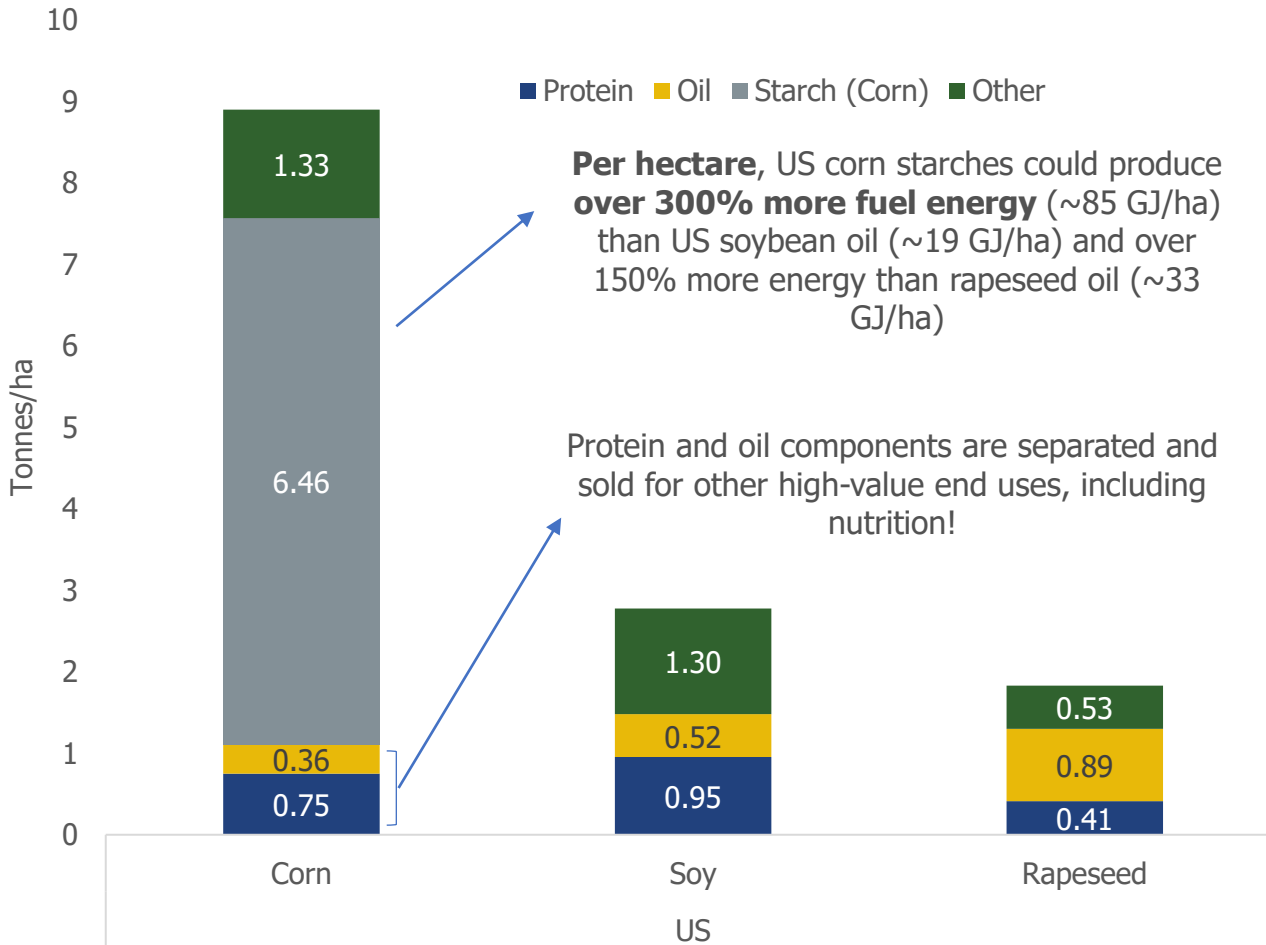
First to break ground on a Net-Zero Hydrocarbon Facility (Lake Preston, SD)

WHY CORN? IT PRODUCES CARBOHYDRATES IN ADDITION TO PROTEIN



Nutrient Yield Per Hectare, Dry Weight of Grain/Seed

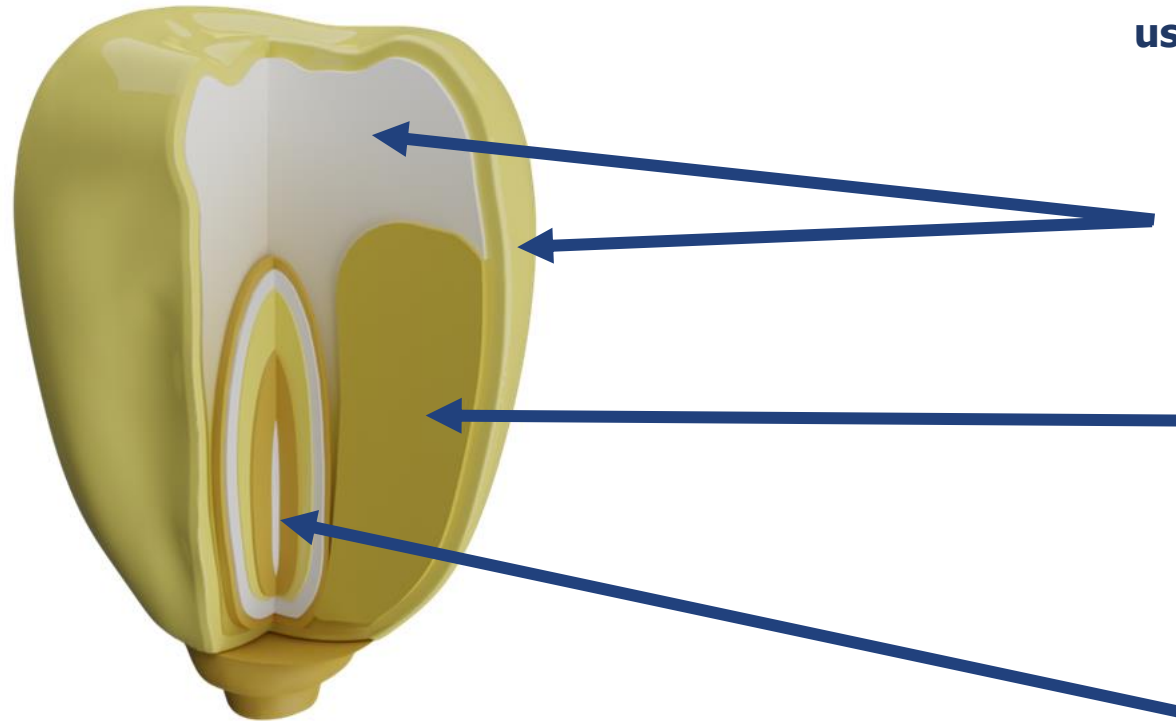
Average US Yield, Tonnes/ha, 2019



- **Maximizing efficiency and scalability** by integrating agricultural, food, and energy systems is the **driving principle behind Gevo's business systems.**
- Gevo separates the **oil, protein, and residual starch** components of corn – **directing each towards its highest value end use** such as food for protein, energy for starch.
- Corn offers a **high yield** and **carbon sequestration potential**, making it a particularly **efficient use of land** when that land is well-suited to corn (i.e. does not require irrigation).
- Gevo projects focus on the **productivity and carbon sequestration potential** of nearby farms when selecting a location.

Nutrient composition data for soybeans derived from US 2010-2019 average as specified in the 2020 Quality of the US Soybean Crop report from the US Soybean Export Council <https://ussec.org/resources/quality-of-the-united-states-soybean-crop-2020/>. For corn, values are 2015-2019 averages as reported in the 2020/2021 Corn Harvest Quality report from the US Grains Council <https://grains.org/wp-content/uploads/2020/12/2020-2021-USGC-Corn-Harvest-Quality-Report.pdf>. For rapeseed, values are 2015-2020 average from the Canada Grain Commission [Protein content: Quality of western Canadian canola 2020 \(grainscanada.gc.ca\)](https://www.grainscanada.gc.ca/protein-content-quality-of-western-canadian-canola-2020). Crop yields from FAOSTAT and fuel conversion yields from Biograce model version 4d: (www.biograce.net).

WE MAKE OUR CARBOHYDRATE FEEDSTOCK FROM CORN KERNELS



In our process, we separate each component optimal use:

Carbohydrates are used to produce renewable fuels

- Carbohydrates DO NOT PROVIDE NUTRITION -- only calories

Protein supplied to the food chain

- **PROVIDES Nutrition and MUST be supplied to the food chain**
- It also is a valuable product and serves as an offset to corn cost

Oil can be put back into the open market

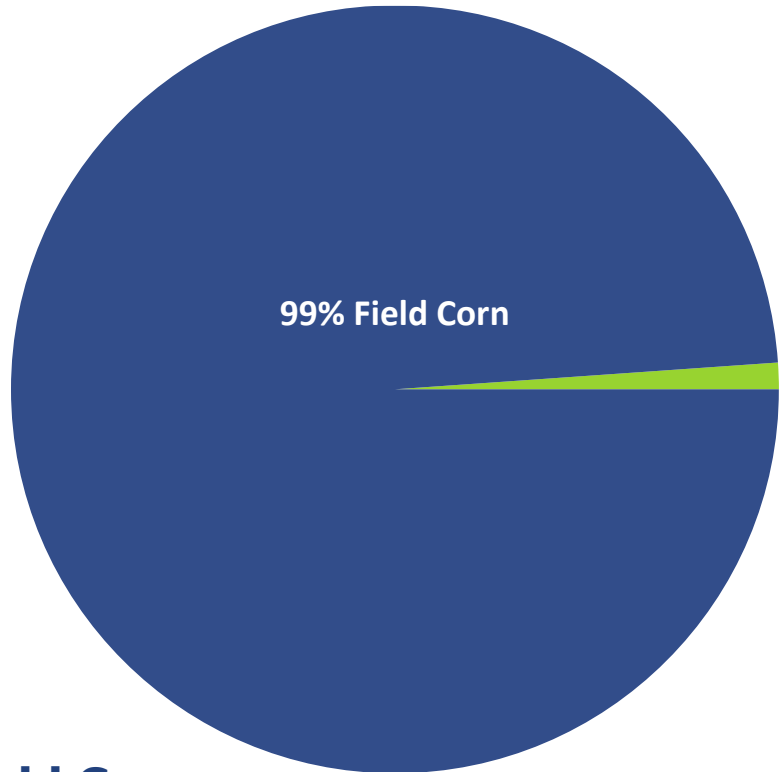
- Food chain
- Renewable Diesel
- It also is a valuable product and serves as an offset to corn cost

THE CORN USED ISN'T THE KIND MOST PEOPLE RECOGNIZE



FIELD CORN ISN'T THE KIND OF CORN PEOPLE EAT DIRECTLY. WE USE IT AS A RAW MATERIAL.

Total US Corn Production



~1% sweet corn,
popcorn, white
corn

NOT Used

Illustrations of popcorn in a striped bucket and a can of sweet corn.

Popcorn:
220k acres/yr

Sweet Corn:
230-260k acres/yr

2022 Field Corn:
79.2 MM acres harvested

DEMAND IS INCREASING FOR SUSTAINABLE AVIATION FUEL



Market Traction

~\$2.8 Billion Per Year
(~400MGPY)
Signed Financeable Off-Takes⁽¹⁾

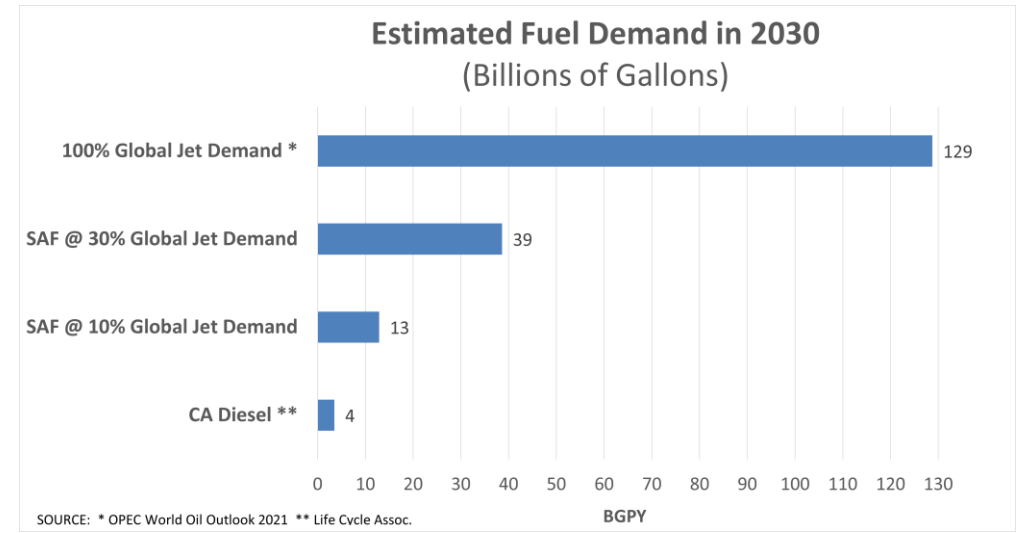
Other Off-Takes⁽³⁾

Gasoline

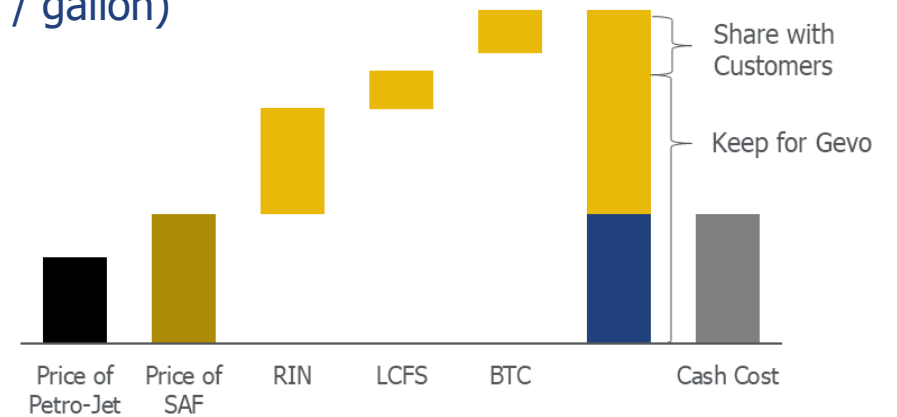
 	 <p>City of Seattle</p>
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Jet Fuel

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Pricing Works (Illustrative Example) (\$ / gallon)

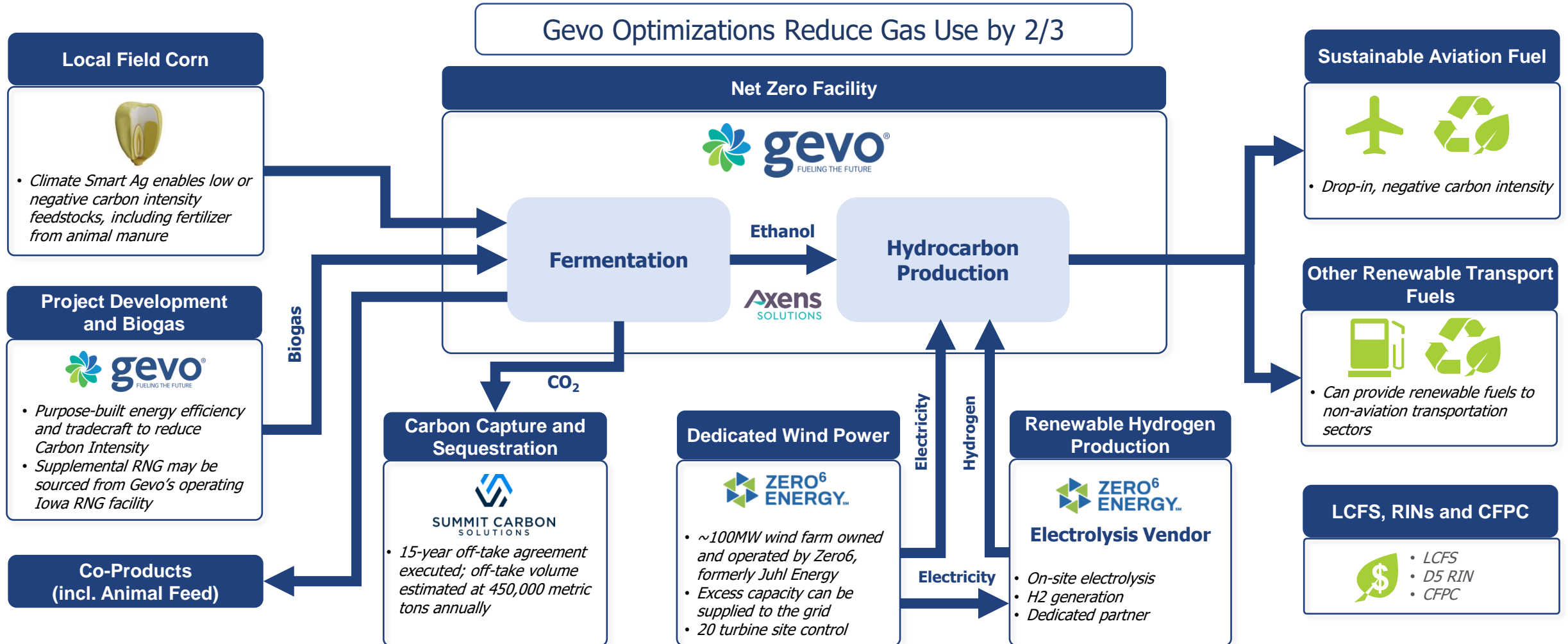


(1) The estimate is based on certain revenue assumptions in the contracts, including the value of certain environmental credits and the sales price of the fuel. This estimate represents the revenue over the entire term of the contracts – AS OF FEB2023
 (2) Calculated as in (1) and represents an estimate of potential outcomes depending on discussions and negotiations. There can be no guarantee that any of these contracts get executed and close. They are being discussed and/or negotiated
 (3) Includes distributors and end customers
 (4) According to Argonne GREET LCA Model

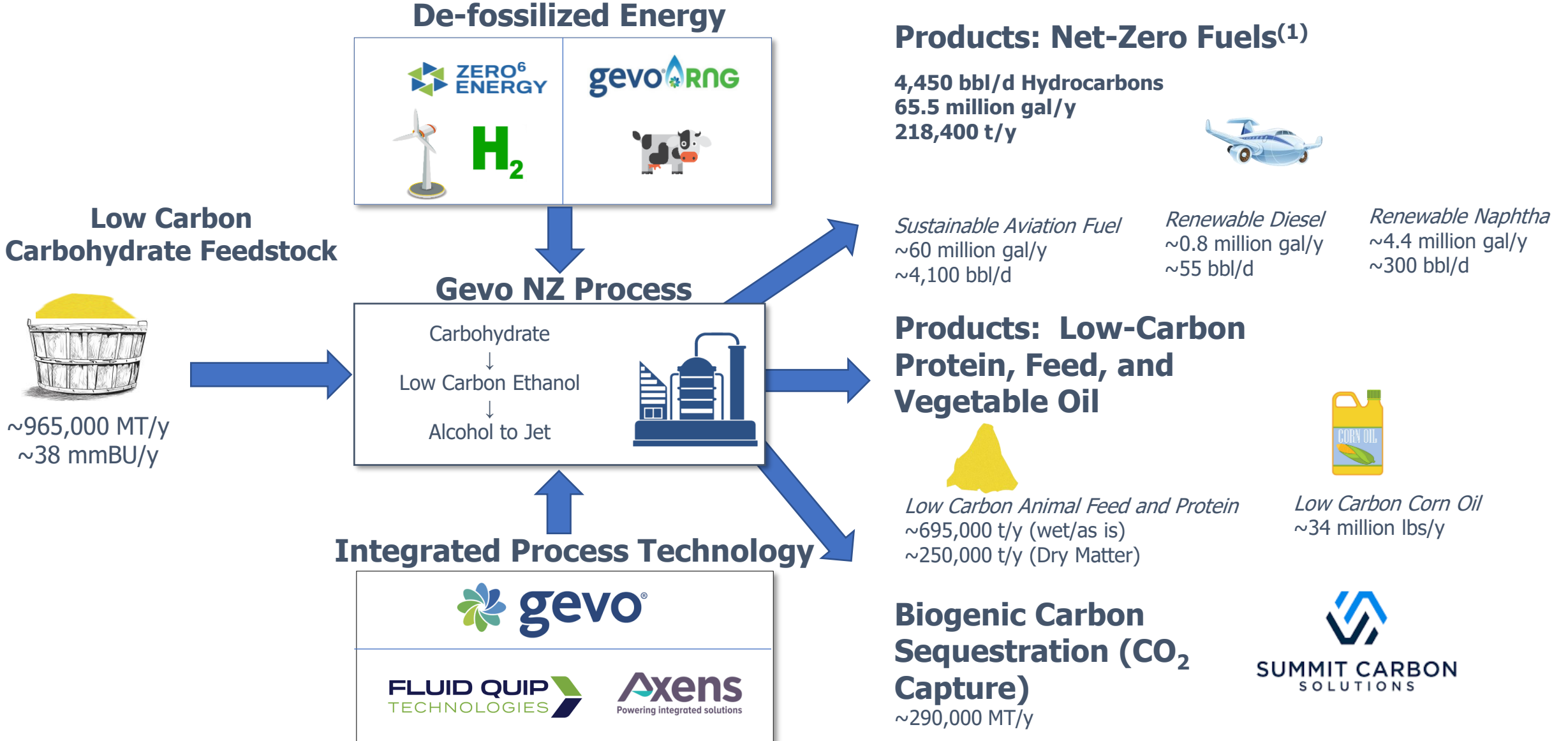
NET ZERO FUELS PROCESS FLOW



An "Off-the-Grid" Renewable Protein, Oil, Chemical and Hydrocarbon Plant, designed to minimize emissions



NET-ZERO 1: EXPECTED TO BE OPERATING IN 2025



(1) Per day metrics based on 350 days of operation per year.
 (2) Based on 36% dry matter for wet basis, and 88% dry matter for dry basis.

Build Greenfield Plants

- Choose “ideal” site for decarbonization and economics
- Copy NZ1 design
- Several sites in development that are at least as promising as Lake Preston but with favorable characteristics to quickly create scale

Build-out based on existing ethanol capacity

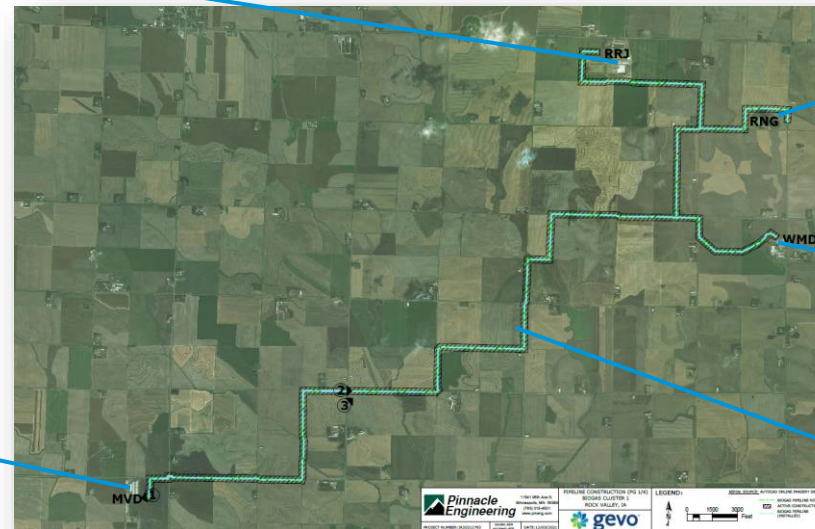
- We don't have to invest in fermentation and grind
- We'd work with ethanol plant owners to decarbonize their plants
- We'd bring our technology package to optimize ethanol and energy integration for SAF production
- We'd bring the SAF plant (same design as NZ1 SAF plant)

Modified Developer Model will be Required
(Gevo would play role of market maker, project developer, and project level equity co-investor)

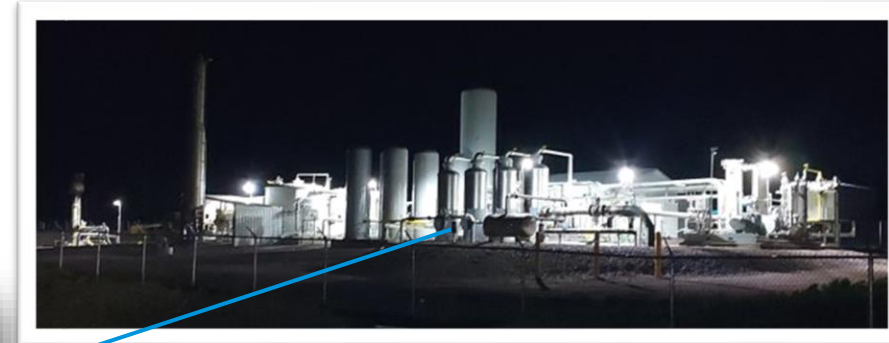
- Capacity of 355,000 MMBTU is among the largest dairy RNG projects in the US*
- Currently being expanded to 400,000 MMBTU
- Gevo RNG has optionality—either sell to CA market via BP or supply NZ1 or other SAF sites



OPERATING



Gas Upgrading Plant



Gevo Pipeline

*Economic Analysis of the US Renewable Natural Gas Industry – December 2021 – The Coalition for Renewable Natural Gas. **RNG Project EBITDA is a non-GAAP financial measure that we define as total operating revenues less total operating expenses for the project.

TRACKING CARBON ACROSS THE BUSINESS SYSTEM



Gevo controlled JV with Blocksize Capital with the mission of developing and commercializing DLT based technology merged to carbon tracking, and delivering verified sustainability data and tokens



Gevo tentatively selected for Climate-Smart Commodities grant with up to \$30M award ceiling; rewarding farmers for low-CI corn through value chain to SAF



Auditable
Avoid Green-washing and Double Counting



Traceable



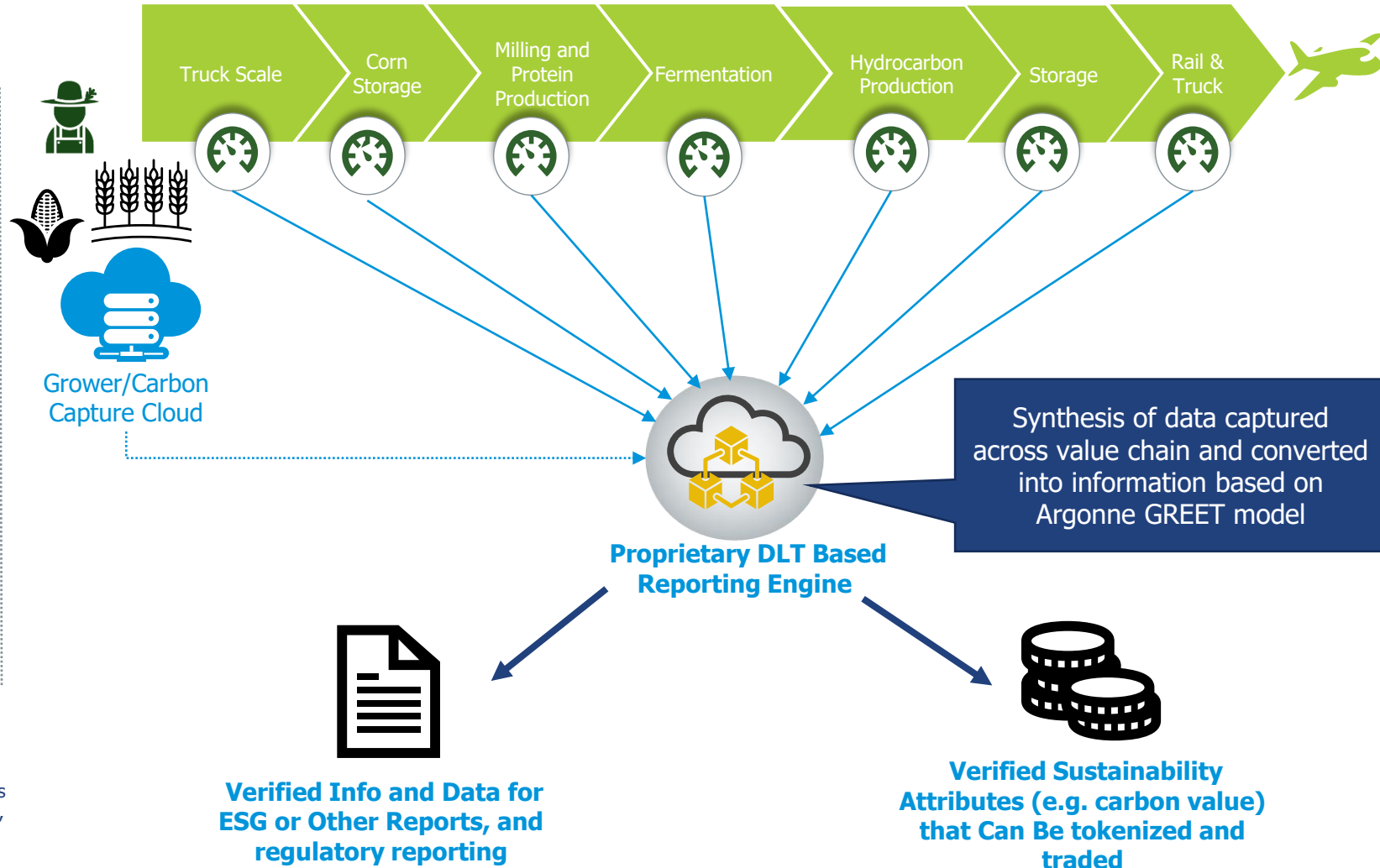
Immutable



Make Money
Monetization of Attributes Savings with automation, smart contracts

Field/Forest Level

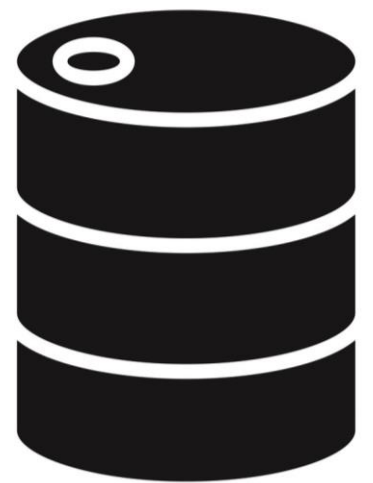
End Use



POTENTIAL FOR JET FROM ETHANOL IN US (WITH NO INCREASE OF LAND USE) USING STARCH CARBOHYDRATES

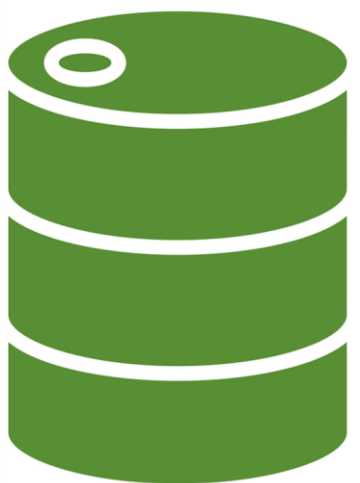


Jet Fuel Use in US
2022



~20 BGPY

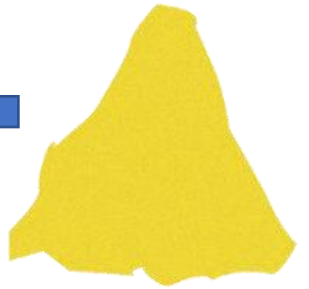
If All Ethanol in US
was Converted into
Jet Fuel



~20 BGPY
(at 50% Blend)



Low Carbon High
Protein Feed



252,000,000,000 lbs/yr

SAF Potential by 2040
from Ethanol



~36 BGPY
(at 50% Blend)



Low Carbon High
Protein Feed



378,000,000,000 lbs/yr

APPENDIX



2020-2022 FINANCIAL INFORMATION & MILESTONES



SELECTED FINANCIAL INFORMATION

Fiscal Year Period Ended	- In Millions -		
	2020 12/31/2020	2021 12/31/2021	2022 12/31/2022
Market Capitalization	\$545	\$865	\$450
Cash & Equivalents ⁽¹⁾	\$78	\$476	\$483
Total Debt ⁽²⁾	\$1	\$67	\$68
Common Shares Out	128	202	237

CAPITAL EXPENDITURES

Project	- In Millions -			
	2022			
	Q1	Q2	Q3	Q4
Net Zero 1	\$10	\$6	\$15	\$9
Net Zero 2	\$0	\$0	\$0	\$5
RNG	\$18	\$8	\$7	\$2
Other	\$3	\$1	\$0	\$0
Total	\$31	\$15	\$23	\$16

PROGRESS ON KEY DEVELOPMENT MILESTONES

Accomplished through year-end 2022

- √ Close the purchase of the land for NZ1 in Lake Preston, South Dakota
- √ Execute NZ1 Carbon Capture and Sequestration agreement
 - √ NZ1 Wind energy
 - √ Green hydrogen
- √ Select NZ1 engineering, procurement, and construction (EPC) contractor
- √ Substantial Completion of NZ1 Front-End Engineering Design
- √ Break ground and begin site preparation for NZ1 at Lake Preston

To accomplish through year-end 2023

- √ Begin ordering long lead equipment for NZ1
- Execute NZ1 lump-sum turnkey EPC contract
- Select NZ1 fabricator for hydrocarbon plant modules
- Complete final negotiations with U.S. Department of Agriculture and initiate Gevo's Climate-Smart Farm-to-Flight grant with an award ceiling of up to \$30MM
- Begin receiving Low Carbon Fuel Standard ("LCFS") credits for renewable natural gas ("RNG") production
- Close NZ1 construction financing, including non-recourse debt and equity participation from one or more third parties
- FID for NZ1
- Finalize Net-Zero 2 location and partners

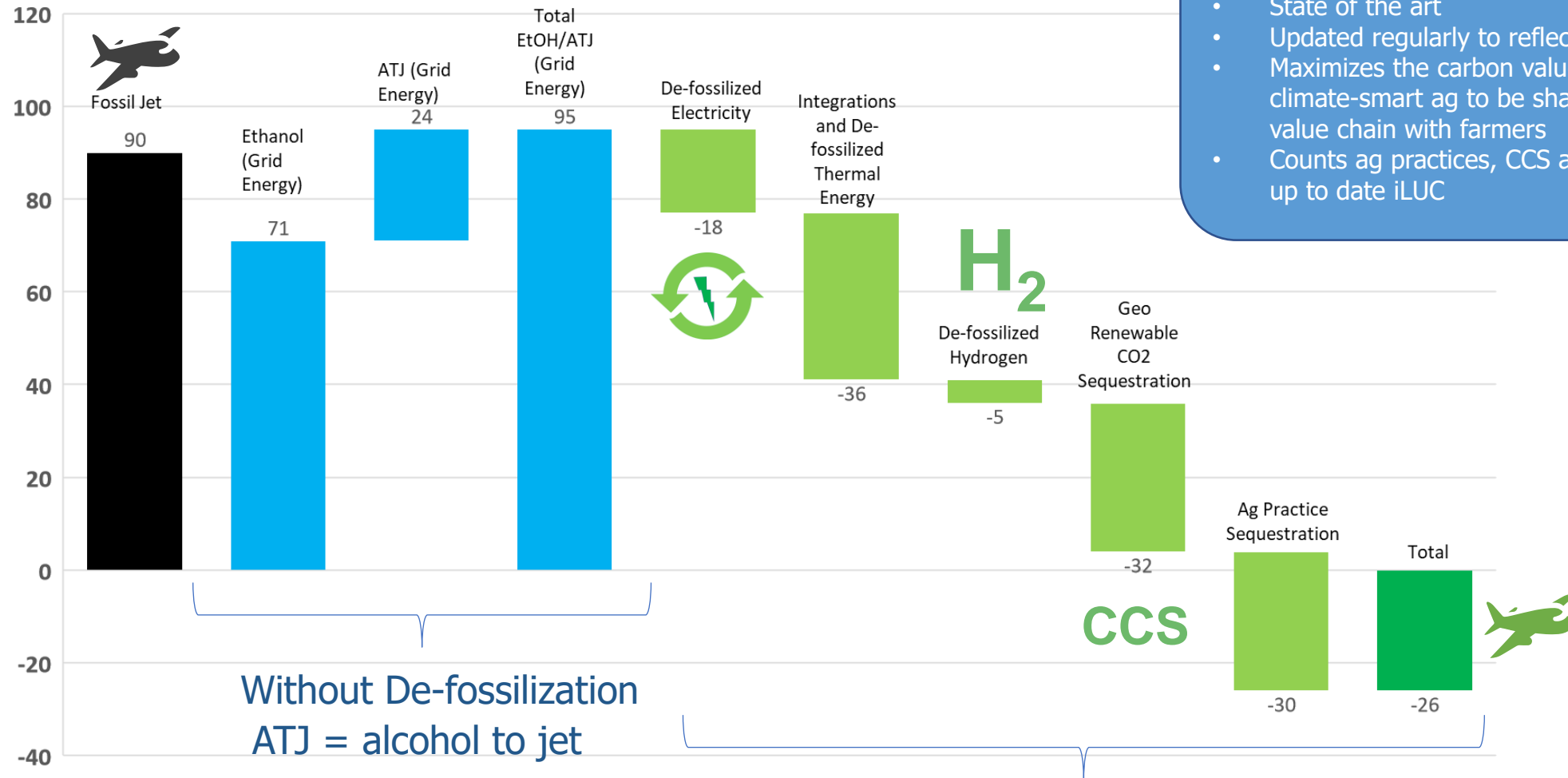
1) Includes cash, cash equivalents, marketable securities and short- & long-term restricted cash

2) Excludes short- and long-term term lease commitments

PUTTING IT ALL TOGETHER WITH ARGONNE GREET: WHAT WE ARE PLANNING TO DRIVE CI DOWN



CI Score
gCO₂e/MJ



Why DOE Argonne GREET Model?

- Best scientific model
- State of the art
- Updated regularly to reflect new science
- Maximizes the carbon value from climate-smart ag to be shared along the value chain with farmers
- Counts ag practices, CCS and has most up to date iLUC

De-fossilization Potential

SUPPLY, PROCESS AND PRODUCTS ARE COMMERCIALY DEMONSTRATED



Gevo has an exclusive license to utilize the Axens ATJ technology in North America with an end-to-end guarantee

Process Overview

Abundant, plant-based feedstocks

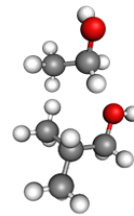


Ethanol plants in the US are well established with >190 in operation⁽¹⁾



Ethanol plant purpose-built to achieve Net Zero

Ethanol



Commercially proven in the petrochemicals industry; Gevo has exclusive license in North America



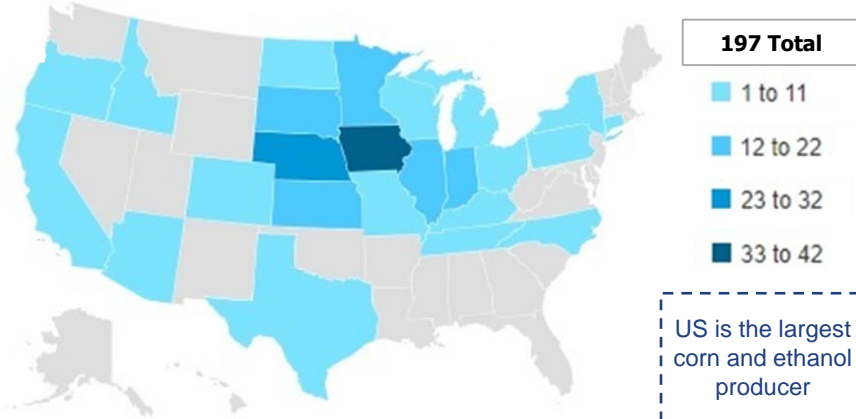
End-to-end Guarantee

SAF, renewable fuels and sustainable chemicals

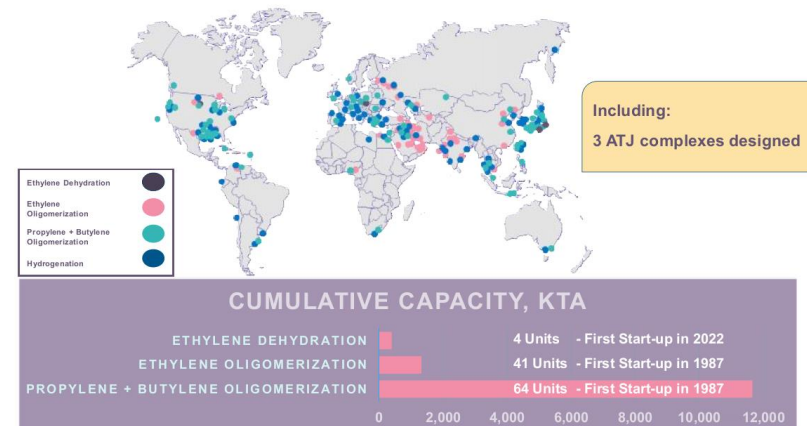


Drop in product: ASTM certification for ETJ SAF

US Fuel Ethanol Plant Count 2021



Axens Industrial ATJ References



Each element of the Axens technology is proven and widely-used at commercial scale in the petrochemical industry – Gevo will leverage Axens technology to produce SAF

(1) As of January 1, 2022 per U.S. Energy Information Administration

Thank you

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