# DIC Corporation Consolidated Results for 

 the 1st Quarter of Fiscal Year 2015 May 2015Color \& Comfort by Chemistry

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This document presents consolidated results for the first quarter of fiscal year 2015, comprising the accounts for the three months ended March 31, 2015.

## Disclaimer Regarding Forward-Looking Statements

Statements herein, other than those of historical fact, are forward-looking statements that reflect management's projections based on information available as of the publication date. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from such statements. These risks and uncertainties include, but are not limited to, economic conditions in Japan and overseas, market trends, raw materials prices, interest rate trends, currency exchange rates, conflicts, litigations, disasters and accidents, as well as the possibility the Company will incur special losses related to the restructuring of its operations


## Summary of Financial Results for the 1st Quarter of Fiscal Year 2015

|  | FY14 1Q | FY15 1Q |  |
| :--- | ---: | ---: | :---: |


| Exchange Rate <br> (Average) | $¥ / \mathrm{US} \$$ | 103.04 | 119.21 |
| :---: | :---: | :---: | :---: |
|  | US\$/EUR | 1.38 | 1.13 |
| Earnings per share(basic) <br> (Yen) | 5.61 | 8.82 |  |


|  | FY2014 <br> End | FY2015 <br> 1Q End | Change |
| :--- | :---: | :---: | :---: |
| Interest-Bearing Debt | 274.2 | 282.3 | +8.2 |
| Net Assets | 276.7 | 275.7 | -1.0 |
| D/C Ratio $*$ | $49.8 \%$ | $50.6 \%$ | - |


| Exchange rate (¥/US\$) | 119.73 | 120.11 |
| :--- | :---: | :---: |
| Shareholders' equity per share <br> (Yen) | 259.63 | 258.73 |

*D/C Ratio: interest-bearing debt/ (interest-bearing debt + net assets)
Operating environment:
The trend toward economic recovery in North America and Europe persisted. In Asia, the pace of growth in the People's Republic of China (PRC) and Southeast Asia slowed, although a trend toward revival was seen in India. Japan's economy remained on a gentle upswing, evidenced by, among others, a resurgence in export and production levels.

Net sales:
Edged down $0.5 \%$, to $¥ 200.6$ billion, owing to the absence of the last-minute demand rush that preceded the April 2014 increase in Japan's consumption tax, which bolstered domestic sales in the first quarter of fiscal year 2014.

Operating income:
Up 11.9\%, as results benefited from a better cost environment and the positive impact of rationalization measures.


## Printing Inks

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Sales |  |  |  |  | Operating Income |  |  |  |  | (Billions of yen)Operating Margin |  |
|  | FY14 1Q <br> Actual | FY15 $1 Q$ <br> Actual | Change | Change (\%) |  | FY14 1Q <br> Actual | FY15 1Q <br> Actual | Change | Change (\%) |  | FY14 1Q <br> Actual | FY15 1Q <br> Actual |
|  |  |  |  |  | Excluding forex impact |  |  |  |  | Excluding forex impact |  |  |
| Printing Inks | 99.6 | 99.1 | -0.5 | -0.5\% | -4.2\% | 3.0 | 2.9 | -0.1 | -2.7\% | +11.3\% | 3.0\% | 2.9\% |
| Japan | 20.5 | 19.0 | -1.5 | -7.6\% | -7.6\% | 0.9 | 0.5 | -0.4 | -40.2\% | -40.2\% | 4.2\% | 2.7\% |
| The Americas and Europe | 67.4 | 66.4 | -1.0 | -1.5\% | -4.8\% | 1.5 | 1.4 | -0.1 | -6.9\% | +24.5\% | 2.2\% | 2.1\% |
| Asia and Oceania | 16.3 | 18.4 | 2.1 | $+12.4 \%$ | + 1.6\% | 0.6 | 1.0 | 0.4 | $+55.1 \%$ | +37.5\% | 3.8\% | 5.2\% |
| Eliminations | (4.6) | (4.6) | 0.0 | - | - | (0.0) | 0.0 | 0.0 | - | - | - | - |

## Japan

## Net sales

- Offset inks and news inks: Fell, owing to a decline in demand, while sales in all product categories were hampered by the absence of the upsurge in demand that preceded the consumption tax hike, which enhanced results in the first quarter of fiscal 2014.
- As a consequence, overall sales in Japan were down.


## Operating income

- Decreased, reflecting the aforementioned sales results.


## The Americas and Europe

## Net sales

- Europe and North America: Although sales of packaging inks were firm, waning demand for news inks and publishing inks, among other factors, pushed down overall sales.
- Central and South America: The weakening of key regional currencies and other factors led to a decline in overall sales.
- Overall: For these and other reasons, sales in the Americas and Europe combined fell.


## Operating income

- Up in local currency terms, reflecting the positive impact of rationalization efforts, but decreased after translation as a result of currency depreciation in Europe.


## Asia and Oceania

## Net sales

- The PRC: Declined, despite firm sales of gravure inks, as demand for offset inks and news inks sagged.
- Southeast Asia and Oceania: Healthy sales of gravure inks and news inks underpinned an increase in sales.
- India: Fell, despite brisk sales of gravure inks, as sales of publishing inks and news inks slumped.
- Overall: Up.


## Operating income

- An improved product mix-attributable to higher sales of gravure inks-and rationalization efforts, among others, supported a significant gain in operating income.


## Segment Information

Fine Chemicals
(Billions of yen)

|  | Net Sales |  |  |  |  | Operating Income |  |  |  |  | Operating Margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Change (\%) |  | FY14 1Q <br> Actual | FY15 1Q Actual | Change | Change (\%) |  | FY14 1Q <br> Actual | FY15 1Q <br> Actual |
|  | FY14 1Q <br> Actual | FY15 1Q <br> Actual | Change |  | Excluding forex impact |  |  |  |  | Excluding |  |  |
| Fine Chemicals | 33.9 | 37.5 | 3.6 | + $10.8 \%$ | + 3.9\% | 3.3 | 3.9 | 0.6 | + $17.1 \%$ | + $17.3 \%$ | 9.7\% | 10.3\% |
| Japan | 11.5 | 11.8 | 0.3 | + $2.7 \%$ | + $2.7 \%$ | 2.0 | 2.4 | 0.4 | + 16.7\% | + $16.7 \%$ | 17.5\% | 19.9\% |
| Overseas | 23.5 | 27.4 | 3.9 | +16.8\% | +6.4\% | 1.3 | 1.5 | 0.2 | + 17.1\% | + $17.5 \%$ | 5.6\% | 5.6\% |
| Eliminations | (1.1) | (1.7) | -0.6 | - | - | (0.0) | (0.0) | 0.0 | - | - | - | - |

## Net sales

- Pigments in Japan: Up, bolstered by a sharp increase in sales for use in color filters and steady sales for use in inks, although demand for use in coatings and plastics decreased.
- Pigments in the Americas and Europe: Rose, owing to substantially higher sales of effect pigments and pigments for use in cosmetics.
- TFT LCs: Advanced, thanks to robust shipments to existing customers.
- Overall: Increased.


## Operating income

- The aforementioned sales results and other factors combined to boost segment operating income.

Sales Trends of Principal Products

|  | $\begin{gathered} \text { FY14 } \\ \text { 1Q } \end{gathered}$ | $\begin{gathered} \text { FY15 } \\ \text { 1Q } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Pigments | 100 | 122 |
| LC materials | 100 | 107 |

(assuming that the amount of sales for FY 14 1Q is 100 points)

## Segment Information

## Polymers

|  | Net Sales |  |  |  |  | Operating Income |  |  |  |  | Operating Margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Change (\%) |  | FY14 1Q Actual | FY15 1Q Actual | Change | Change (\%) |  | FY14 1Q <br> Actual | FY15 1Q <br> Actual |
|  | FY14 1Q <br> Actual | FY15 1Q Actual | Change |  | Excluding forex impact |  |  |  |  | Excluding forex impact |  |  |
| Polymers | 47.0 | 46.0 | -1.0 | -2.1\% | -4.8\% | 2.3 | 2.9 | 0.6 | + $23.6 \%$ | + 16.7\% | 4.9\% | 6.2\% |
| Japan | 38.0 | 34.9 | -3.1 | -8.0\% | -8.0\% | 1.3 | 1.4 | 0.1 | + 3.9\% | + $3.9 \%$ | 3.5\% | 3.9\% |
| Overseas | 10.4 | 12.9 | 2.5 | + $23.4 \%$ | + $10.4 \%$ | 1.0 | 1.5 | 0.5 | + $50.2 \%$ | +33.3\% | 9.6\% | 11.7\% |
| Eliminations | (1.3) | (1.7) | -0.4 | - | - | (0.0) | (0.0) | -0.0 | - | - | - | - |

## Net sales

- Japan: Sales of epoxy resins remained level, as exports to customers in the electrical and electronics industries rallied.
- Japan: Sales of resins for coatings declined, hampered by dwindling demand from the civil engineering and construction industries, as did sales of polystyrene, which rose in the first quarter of fiscal year 2014, on the strength of the last-minute demand rush that preceded the consumption tax increase.
- Overseas: Advanced, with contributing factors including brisk sales of unsaturated polyester resin in the PRC and the inclusion of results from newly consolidated subsidiaries.
- Overall: Segment sales were down.


## Operating income

- Up. Factors behind this result included robust sales in overseas subsidiaries and cost improvements.

Sales Trends of Principal Products

|  | $\begin{gathered} \text { FY14 } \\ \text { 1Q } \end{gathered}$ | $\begin{gathered} \text { FY15 } \\ \text { 1Q } \end{gathered}$ |
| :---: | :---: | :---: |
| Coating resins | 100 | 103 |
| Polystyrene | 100 | 68 |
| Polyurethane resins <br> [Portion of above accounted for by water-based products] | $\begin{array}{r} 100 \\ {[100]} \end{array}$ | $\begin{array}{r} 122 \\ {[105]} \end{array}$ |
| Epoxy resins | 100 | 104 |
| Plasticizers | 100 | 100 |
| Unsaturated polyester resins | 100 | 90 |

(assuming that the amount of sales for FY 14 1Q is 100 points)

## Segment Information

Application Materials
(Billions of yen)

|  | Net Sales |  |  |  |  | Operating Income |  |  |  |  | Ope rating Margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Change (\%) |  | FY14 1Q <br> Actual | FY15 1Q <br> Actual | Change | Change (\%) |  | FY14 1Q <br> Actual | FY15 1Q <br> Actual |
|  | FY14 1Q <br> Actual | FY15 1Q <br> Actual | Change |  | Excluding forex impact |  |  |  |  | Excluding forex impact |  |  |
| Application Materials | 30.0 | 28.5 | -1.5 | -4.8\% | -8.2\% | 1.8 | 2.0 | 0.2 | + $12.0 \%$ | + 9.5\% | 6.0\% | 7.1\% |
| Japan | 23.9 | 21.9 | -2.0 | -8.5\% | -8.5\% | 1.2 | 1.3 | 0.1 | +14.7\% | +14.7\% | 4.9\% | 6.1\% |
| Overseas | 9.5 | 10.5 | 1.0 | + $10.1 \%$ | -1.7\% | 0.6 | 0.7 | 0.1 | +14.5\% | +6.6\% | 6.2\% | 6.4\% |
| Eliminations | (3.5) | (3.8) | -0.3 | - | - | 0.1 | 0.0 | -0.1 | - | - | - | - |

## Net sales

- Industrial adhesive tapes: Rose, sustained by steadily expanding demand overseas for use in smartphones.
- Jet inks: Rose, sustained by a higher global market share.
- Polyphenylene sulfide (PPS) compounds: Level. Despite a slight dip in domestic demand, supported by firm shipments in overseas markets.
- Plastic colorants: Down from the first quarter of fiscal year 2014, when sales were inflated by the upsurge in demand that preceded the consumption tax hike.
- Overall: Owing to these and other factors, segment sales decreased.


## Operating income

- Advanced, thanks to increased sales of high-value-added products and a weaker yen, among others.

Sales Trends of Principal Products

|  | FY14 |  |
| :--- | ---: | ---: |
| $1 Q$ | FY15 |  |
|  | 1Q |  |$|$

(assuming that the amount of sales for FY 141 Q is 100 points)

## Segment Results for the $1^{\text {st }}$ Quarter of Fiscal Year 2015

(Billions of yen)

|  | Net Sales |  |  |  |  | Operating Income (Loss) |  |  |  |  | Operating Margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY14 1Q <br> Actual | FY15 1Q <br> Actual | Change | Change (\%) |  | $\begin{gathered} \text { FY14 1Q } \\ \text { Actual } \end{gathered}$ | FY15 1Q <br> Actual | Change | Change (\%) |  | FY14 1Q <br> Actual | FY15 1Q <br> Actual |
|  |  |  |  |  | Excluding forex impact |  |  |  |  | Excluding forex impact |  |  |
| Printing Inks | 99.6 | 99.1 | -0.5 | -0.5\% | -4.2\% | 3.0 | 2.9 | -0.1 | -2.7\% | + $11.3 \%$ | 3.0\% | 2.9\% |
| Japan | 20.5 | 19.0 | -1.5 | -7.6\% | -7.6\% | 0.9 | 0.5 | -0.4 | -40.2\% | -40.2\% | 4.2\% | 2.7\% |
| The Americas and Europe | 67.4 | 66.4 | -1.0 | -1.5\% | -4.8\% | 1.5 | 1.4 | -0.1 | -6.9\% | + $24.5 \%$ | 2.2\% | 2.1\% |
| Asia and Oceania | 16.3 | 18.4 | 2.1 | + $12.4 \%$ | + 1.6\% | 0.6 | 1.0 | 0.4 | + $55.1 \%$ | + $37.5 \%$ | 3.8\% | 5.2\% |
| Eliminations | (4.6) | (4.6) | 0.0 | - | - | (0.0) | 0.0 | 0.0 | - | - | - | - |
| Fine Chemicals | 33.9 | 37.5 | 3.6 | +10.8\% | +3.9\% | 3.3 | 3.9 | 0.6 | +17.1\% | + $17.3 \%$ | 9.7\% | 10.3\% |
| Japan | 11.5 | 11.8 | 0.3 | +2.7\% | +2.7\% | 2.0 | 2.4 | 0.4 | +16.7\% | + 16.7\% | 17.5\% | 19.9\% |
| Overseas | 23.5 | 27.4 | 3.9 | + $16.8 \%$ | +6.4\% | 1.3 | 1.5 | 0.2 | + $17.1 \%$ | + $17.5 \%$ | 5.6\% | 5.6\% |
| Eliminations | (1.1) | (1.7) | -0.6 | - | - | (0.0) | (0.0) | 0.0 | - | - | - | - |
| Polymers | 47.0 | 46.0 | -1.0 | -2.1\% | -4.8\% | 2.3 | 2.9 | 0.6 | + $23.6 \%$ | +16.7\% | 4.9\% | 6.2\% |
| Japan | 38.0 | 34.9 | -3.1 | -8.0\% | -8.0\% | 1.3 | 1.4 | 0.1 | + 3.9\% | + 3.9\% | 3.5\% | 3.9\% |
| Overseas | 10.4 | 12.9 | 2.5 | + $23.4 \%$ | + 10.4\% | 1.0 | 1.5 | 0.5 | + 50.2\% | +33.3\% | 9.6\% | 11.7\% |
| Eliminations | (1.3) | (1.7) | -0.4 | - | - | (0.0) | (0.0) | -0.0 | - | - | - | - |
| Application Materials | 30.0 | 28.5 | -1.5 | -4.8\% | -8.2\% | 1.8 | 2.0 | 0.2 | + $12.0 \%$ | + 9.5\% | 6.0\% | 7.1\% |
| Japan | 23.9 | 21.9 | -2.0 | -8.5\% | -8.5\% | 1.2 | 1.3 | 0.1 | + $14.7 \%$ | + 14.7\% | 4.9\% | 6.1\% |
| Overseas | 9.5 | 10.5 | 1.0 | + $10.1 \%$ | -1.7\% | 0.6 | 0.7 | 0.1 | + $14.5 \%$ | +6.6\% | 6.2\% | 6.4\% |
| Eliminations | (3.5) | (3.8) | -0.3 | - | - | 0.1 | 0.0 | -0.1 | - | - | - | - |
| Others, Corporate and eliminations | (8.9) | (10.5) | -1.6 | - | - | (1.0) | (1.2) | -0.2 | - | - | - | - |
| Total | 201.6 | 200.6 | -1.0 | -0.5\% | -3.9\% | 9.4 | 10.5 | 1.1 | +11.9\% | + $14.2 \%$ | 4.7\% | 5.2\% |
| ¥/US\$ | @ 103.04 | @119.21 |  |  |  | @103.04 | @119.21 |  |  |  |  |  |
| US\$/Euro | @1.38 | @1.13 |  |  |  | @1.38 | @ 1.13 |  |  |  |  |  |

## Consolidated Financial Statements (1)

## Balance Sheet

|  | FY2014 <br> End | FY2015 <br> 1Q End | Change |
| :--- | ---: | ---: | ---: |
|  | 16.8 | $\mathbf{2 6 . 9}$ | 10.2 |
| Cash and deposits | 213.9 | $\mathbf{2 1 9 . 9}$ | 6.0 |
| Notes and accounts receivable-trade | 158.8 | $\mathbf{1 5 7 . 6}$ | -1.2 |
| Inventories | 23.0 | $\mathbf{2 2 . 8}$ | -0.2 |
| Other current assets $\quad$ Total current assets | 412.5 | $\mathbf{4 2 7 . 3}$ | 14.8 |
|  | 241.9 | $\mathbf{2 3 5 . 5}$ | -6.4 |
| Property, plant and equipment | 13.3 | $\mathbf{1 3 . 0}$ | -0.3 |
| Intangible assets |  |  |  |
| Investments and other assets | 136.0 | $\mathbf{1 2 7 . 8}$ | -8.2 |
| Total noncurrent assets | 391.2 | $\mathbf{3 7 6 . 3}$ | -14.9 |
|  |  |  |  |
|  |  |  |  |

(Billions of yen)

|  | $\begin{gathered} \text { FY2014 } \\ \text { End } \end{gathered}$ | $\begin{aligned} & \text { FY2015 } \\ & \text { 1Q End } \end{aligned}$ | Change |
| :---: | :---: | :---: | :---: |
| Notes and accounts payable-trade Short-term debt <br> Other current liabilities <br> Total current liabilities | $\begin{array}{r} 112.0 \\ 101.4 \\ 78.1 \\ 291.5 \end{array}$ | $\begin{array}{r} \hline 107.5 \\ 92.8 \\ 80.2 \\ 280.4 \end{array}$ | $\begin{array}{r} \hline-4.5 \\ -8.6 \\ 2.0 \\ -11.1 \end{array}$ |
| Long-term debt, bonds Other noncurrent liabilities <br> Total noncurrent liabilities | $\begin{array}{r} 172.8 \\ 62.7 \\ \\ 235.5 \\ \hline \end{array}$ | $\begin{array}{r} 189.6 \\ 57.9 \\ \\ 247.5 \\ \hline \end{array}$ | $\begin{array}{r} 16.7 \\ -4.8 \\ \\ 12.0 \\ \hline \end{array}$ |
| Total liabilities | 527.0 | 527.9 | 0.9 |
| Shareholders' equity <br> Capital stock <br> Capital surplus <br> Retained earnings <br> Treasury stock <br> Accumulated other comprehensive income <br> Foreign currency translation adjustment <br> Other <br> Minority interests | $\begin{array}{r} 96.6 \\ 94.2 \\ 108.7 \\ (0.9) \\ \\ (14.8) \\ (34.0) \\ 27.0 \end{array}$ | $\begin{array}{r} 96.6 \\ 94.2 \\ 112.0 \\ (0.9) \\ \\ (21.2) \\ (31.7) \\ 26.8 \end{array}$ | $\begin{array}{r} 3.3 \\ -0.0 \\ \\ -6.4 \\ 2.2 \\ -0.2 \end{array}$ |
| Total net assets | 276.7 | 275.7 | -1.0 |
| Total liabilities and net assets | 803.7 | 803.6 | -0.1 |


| Exchange rate (¥/US\$) | 119.73 | $\mathbf{1 2 0 . 1 1}$ |
| :--- | :--- | :--- |

## Consolidated Financial Statements (2)

## Statement of Income

|  | FY14 <br> $1 Q$ | FY15 <br> 1Q | Change |
| :--- | ---: | ---: | ---: |
| Net sales | 201.6 | $\mathbf{2 0 0 . 6}$ | -1.0 |
| Cost of sales | 159.5 | $\mathbf{1 5 6 . 4}$ | -3.1 |
| Selling, general and <br> administrative expenses | 32.6 | $\mathbf{3 3 . 7}$ | 1.0 |
| Operating income | 9.4 | $\mathbf{1 0 . 5}$ | 1.1 |
| Interest expenses | $(1.3)$ | $\mathbf{( 1 . 2 )}$ | 0.0 |
| Equity in earnings of affiliates | 0.6 | $\mathbf{0 . 6}$ | -0.1 |
| Foreign exchange gains (losses) | $(0.6)$ | $\mathbf{0 . 6}$ | 1.1 |
| Other, net | 0.2 | $\mathbf{0 . 1}$ | -0.1 |
| Ordinary income | 8.4 | $\mathbf{1 0 . 5}$ | 2.1 |
| Extraordinary income | 0.2 | $\mathbf{3 . 9}$ | 3.7 |
| Extraordinary losses | $(1.8)$ | $\mathbf{( 2 . 5 )}$ | -0.7 |
| Income before income taxes | 6.8 | $\mathbf{1 1 . 9}$ | 5.0 |
| and minority interests | $(1.5)$ | $\mathbf{( 2 . 7 )}$ | -1.3 |
| Income taxes | $(0.2)$ | $\mathbf{( 0 . 6 )}$ | -0.4 |
| Minority interests in income | 5.1 | $\mathbf{8 . 5}$ | 3.3 |
| Net income | 103.04 | $\mathbf{1 1 9 . 2 1}$ |  |
| Exchange rate (¥/US\$) |  |  |  |

Statement of Cash Flows ( Unaudited )

|  |  | (Billions of yen) |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { FY14 } \\ \text { 1Q } \end{gathered}$ | $\begin{gathered} \text { FY15 } \\ \text { 1Q } \end{gathered}$ |
| Cash flows from operating activities | Income before income taxes and minority interests <br> Depreciation and amortization <br> Income taxes paid <br> Equity in (earnings) losses of affiliates <br> Decrease (increase) in working capital <br> [Impact of restraint of $A / R$ securitization] <br> Other, net | 6.8 8.5 $(6.4)$ $(0.6)$ $(15.0)$ $[(21.3)]$ $(0.5)$ | 11.9 <br> 8.1 <br> $(4.1)$ <br> $(\mathbf{0 . 6})$ <br> $(14.0)$ <br> $[(21.1)]$ <br> $(4.4)$ <br> $(3.1)$ |
|  | Net cash provided by (used in) operating activities | + $\begin{array}{r}\text { (7.2) } \\ * \\ *\end{array}$ | $\begin{array}{r} (3.1) \\ {[18.0]} \end{array}$ |
| Cash flows from investing activities | Expenditures for the purchase of property, plant and equipment/intangible fixed assets <br> Proceeds from sales of property, plant and equipment/intangible assets <br> Purchase of shares of subsidiaries resulting in change in scope of consolidation <br> Other | $\begin{gathered} (8.8) \\ 0.3 \\ \\ (1.8) \\ (0.7) \end{gathered}$ | $\begin{array}{r}\text { (7.4) } \\ \\ 0.6 \\ \\ \text { (0.7) } \\ 5.9 \\ \hline\end{array}$ |
|  | Net cash provided by (used in) investing activities | (11.1) | (1.6) |
| Free cash flow |  | $\begin{array}{r}(18.2) \\ {[3.1} \\ \hline\end{array}$ | $\begin{array}{r} (4.7) \\ {[16.4]} \end{array}$ |
| Cash flows from financing activities | Decrease in loans and debts <br> [Portion attributable to securitization of receivables] <br> Cash dividends paid <br> Other | 31.1 <br> $[21.3]$ <br> $(2.7)$ <br> $(0.9)$ | $\begin{array}{r} \hline 10.5 \\ {[21.1]} \\ (2.9) \\ (0.7) \\ \hline \end{array}$ |
|  | Net cash provided by (used in) financing activities | 27.4 $[6.1]$ | $\begin{array}{r} 7.0 \\ {[(14.1)]} \end{array}$ |
| Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period |  | $(0.3)$ 8.9 15.0 | $\begin{array}{r}4.7 \\ 7.0 \\ 16.4 \\ \hline\end{array}$ |
| Cash and cash equivalents at end of period |  | 23.9 | 23.4 |

[^0]|  | $\begin{gathered} \hline \text { FY14 } \\ \text { 1st Half } \\ \text { Actual } \\ \hline \end{gathered}$ | FY15 <br> 1st Half <br> Forecast | Change | Excluding forex impact | FY14 <br> Actual | FY15 <br> Forecast | Change | Excluding forex impact |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales | 408.4 | 440.0 | +7.7\% | +5.4\% | 830.1 | 900.0 | +8.4\% | +7.5\% |
| Operating Income | 19.8 | 23.0 | +16.1\% | +13.4\% | 41.1 | 50.0 | +21.7\% | +19.8\% |
| Operating Margin | 4.9\% | 5.2\% | - | - | 4.9\% | 5.6\% | - | - |
| Ordinary Income | 18.4 | 21.0 | +14.3\% | - | 39.9 | 46.0 | +15.2\% | - |
| Net Income | 10.3 | 12.0 | +16.3\% | - | 25.2 | 32.0 | +27.0\% | - |
| (\#/US\$) | 102.49 | 110.00 |  |  | 106.32 | 110.00 |  |  |
| (US\$/EUR) | 1.37 | 1.26 |  |  | 1.33 | 1.26 |  |  |

Note: Forecasts are unchanged from those published on February 13, 2015

| Capex, Depreciation and Amortization (Billions of yen) |  |  |  | Interest-Bearing Debt, Net Assets, D/C Ratio (Billions of yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY14 <br> Actual | FY15 |  |  | FY14 Actual | FY15 <br> Forecast | Change |
|  |  | Forecast | 1Q(Actual) |  |  |  |  |
| Capex | 36.3 | 45.0 | 8.1 | Interest-Bearing Debt | 274.2 | 281.0 | +6.8 |
| [Investment] | [2.7] |  | [0.7] | Net Assets | 276.7 | 281.0 | +4.3 |
| Depreciation and Amortization | 33.8 | 35.0 | 8.1 | D/C Ratio | 49.8\% | 50.0\% | - |
|  |  |  |  | Cash Dividends/Share (Yen) | 6.0 | 8.0 | +2.0 |

## Segment Forecasts for Fiscal Year 2015

(Billions of yen)

|  | Net Sales |  |  |  |  | Operating Income (Loss) |  |  |  |  | Operating Margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY14 Actual | FY15 <br> Forecast | Change | Change (\%) |  | FY14 <br> Actual | FY15Forecast | Change | Change (\%) |  | FY14 <br> Actual | FY15 <br> Forecast |
|  |  |  |  |  | Excluding forex impact |  |  |  |  | Excluding forex impact |  |  |
| Printing Inks | 415.7 | 436.0 | 20.3 | +4.9\% | + 4.2\% | 17.3 | 22.1 | 4.8 | +28.0\% | +25.5\% | 4.2\% | 5.1\% |
| Japan | 81.5 | 84.0 | 2.5 | + 3.1\% | +3.1\% | 3.8 | 3.6 | -0.2 | -5.6\% | -5.6\% | 4.6\% | 4.2\% |
| The Americas and Europe | 282.0 | 288.2 | 6.2 | + $2.2 \%$ | +1.9\% | 9.9 | 11.7 | 1.8 | + 18.4\% | + $16.0 \%$ | 3.5\% | 4.1\% |
| Asia and Oceania | 70.7 | 83.8 | 13.1 | + 18.4\% | + $15.0 \%$ | 3.6 | 6.9 | 3.3 | +89.6\% | + 82.8\% | 5.1\% | 8.2\% |
| Eliminations | (18.6) | (20.1) | -1.5 | - | - | (0.0) | (0.0) | -0.0 | - | - | - | - |
| Fine Chemicals | 138.3 | 152.0 | 13.7 | +9.9\% | +8.0\% | 13.8 | 13.9 | 0.1 | + 0.2\% | + 1.4\% | 10.0\% | 9.1\% |
| Japan | 48.9 | 53.0 | 4.1 | + 8.5\% | +8.5\% | 8.6 | 7.6 | -1.0 | -11.2\% | -11.2\% | 17.5\% | 14.3\% |
| Overseas | 94.8 | 105.1 | 10.3 | + $10.9 \%$ | +8.0\% | 5.4 | 6.4 | 1.0 | + 18.7\% | + $22.2 \%$ | 5.7\% | 6.1\% |
| Eliminations | (5.4) | (6.1) | -0.7 | - | - | (0.1) | (0.1) | -0.1 | - | - | - | - |
| Polymers | 190.8 | 218.7 | 27.9 | +14.6\% | + 13.5\% | 7.8 | 11.2 | 3.4 | +44.3\% | +41.7\% | 4.1\% | 5.1\% |
| Japan | 152.1 | 164.5 | 12.4 | + 8.1\% | + 8.1\% | 4.2 | 6.3 | 2.1 | + 49.1\% | + $49.1 \%$ | 2.8\% | 3.8\% |
| Overseas | 44.6 | 59.7 | 15.1 | + $33.9 \%$ | + $28.7 \%$ | 3.5 | 4.9 | 1.4 | + $39.3 \%$ | +33.9\% | 7.9\% | 8.3\% |
| Eliminations | (5.9) | (5.5) | 0.4 | - | - | 0.0 | (0.0) | -0.0 | - | - | - | - |
| Application Materials | 123.0 | 135.8 | 12.8 | + $10.3 \%$ | +9.0\% | 7.1 | 9.1 | 2.0 | +26.7\% | + $27.5 \%$ | 5.8\% | 6.7\% |
| Japan | 97.6 | 101.0 | 3.4 | + $3.5 \%$ | + 3.5\% | 4.6 | 5.6 | 1.0 | + $20.4 \%$ | + $20.4 \%$ | 4.7\% | 5.5\% |
| Overseas | 40.1 | 49.4 | 9.3 | + $23.4 \%$ | + $18.7 \%$ | 2.5 | 3.4 | 0.9 | + $38.8 \%$ | + $41.4 \%$ | 6.2\% | 6.9\% |
| Eliminations | (14.7) | (14.7) | -0.0 | - | - | 0.0 | 0.0 | 0.0 | - | - | - | - |
| Others, Corporate and eliminations | (37.7) | (42.5) | -4.8 | - | - | (4.9) | (6.3) | -1.4 | - | - | - | - |
| Total | 830.1 | 900.0 | 69.9 | +8.4\% | + 7.5\% | 41.1 | 50.0 | 8.9 | +21.7\% | +19.8\% | 4.9\% | 5.6\% |
| ¥/US\$ | @106.32 | @110.00 |  |  |  | @106.32 | @ 110.00 |  |  |  |  |  |
| US\$/Euro | @ 1.33 | @ 1.26 |  |  |  | @1.33 | @ 1.26 |  |  |  |  |  |

## Historical Business Results

Sales, Operating income and Operating margin


Net Assets, Interest-bearing debt and D/C Ratio (Billions of yen)

$$
\begin{aligned}
& \text { Net Assets } \\
& - \text { D/C Ratio }
\end{aligned}
$$



## Color \& Comfort by Chemistry


[^0]:    * Figures in squared parentheses are excluding the impact of restraint of $A / R$ securitization.

