A. Schulman, Inc. Overview

Bank of America Merrill Lynch
Leveraged Finance Conference 2017

November 29, 2017

Cautionary Note

A number of the matters discussed in this document that are not historical or current facts deal with potential future circumstances and developments may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the fact that they do not relate strictly to historic or current facts and relate to future events and expectations. Forward-looking statements contain such words as "anticipate," "estimate," "expect," "project," "intend," "plan," "believe," and other words and terms of similar meaning in connection with any discussion of future operating or financial performance. Forward-looking statements are based on management's current expectations and include known and unknown risks, uncertainties and other factors, many of which management is unable to predict or control, that may cause actual results, performance or achievements to differ materially from those expressed or implied in the forward-looking statements. Important factors that could cause actual results to differ materially from those suggested by these forward-looking statements, and that could adversely affect the Company's future financial performance, include, but are not limited to, the following:

– worldwide and regional economic, business and political conditions, including continuing economic uncertainties in some or all of the Company's major product markets or countries where the Company has operations;
– the effectiveness of the Company's efforts to improve operating margins through sales growth, price increases, productivity gains, and improved purchasing techniques;
– competitive factors, including intense price competition;
– fluctuations in the value of currencies in areas where the Company operates;
– volatility of prices and availability of the supply of energy and raw materials that are critical to the manufacture of the Company's products, particularly plastic resins derived from oil and natural gas;
– changes in customer demand and requirements;
– effectiveness of the Company to achieve the level of cost savings, productivity improvements, growth and other benefits anticipated from acquisitions, joint ventures and restructuring initiatives;
– escalation in the cost of providing employee health care;
– uncertainties and unanticipated developments regarding contingencies, such as pending and future litigation and other claims, including developments that would require increases in our costs and/or reserves for such contingencies;
– the performance of the global automotive market as well as other markets served;
– further adverse changes in economic or industry conditions, including global supply and demand conditions and prices for products;
– operating problems with our information systems as a result of system security failures such as viruses, cyber-attacks or other causes;
– our current debt position could adversely affect our financial health and prevent us from fulfilling our financial obligations; and
– failure of counterparties to perform under the terms and conditions of contractual arrangements, including suppliers, customers, buyers and sellers of a business and other third parties with which the Company contracts.

The risks and uncertainties identified above are not the only risks the Company faces. Additional risk factors that could affect the Company's performance are set forth in the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 2017. In addition, risks and uncertainties not presently known to the Company or that it believes to be immaterial also may adversely affect the Company. Should any known or unknown risks or uncertainties develop into actual events, or underlying assumptions prove inaccurate, these developments could have material adverse effects on the Company's business, financial condition and results of operations.

Use of Non-GAAP Financial Measures

This presentation includes certain financial information determined by methods other than in accordance with accounting principles generally accepted in the United States (“GAAP”). The Company uses segment gross profit, SG&A expenses excluding certain items, segment operating income, operating income before certain items, net income excluding certain items, net income per diluted share excluding certain items and adjusted EBITDA to assess performance and allocate resources because the Company believes that these measures are useful to investors and management in understanding current profitability levels that may serve as a basis for evaluating future performance and facilitating comparability of results. In addition, segment operating income, operating income before certain items and net income excluding certain items are important to management as all are a component of the Company’s annual and long-term employee incentive plans. Non-GAAP measures are not in accordance with, nor are they a substitute for, GAAP measures, and tables included in this release reconcile each non-GAAP financial measure with the most directly comparable GAAP financial measure. The most directly comparable GAAP financial measures for these purposes are gross profit, SG&A expenses, operating income, net income and net income per diluted share. The Company's non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP financial measures, and should be read only in conjunction with the Company's consolidated financial statements prepared in accordance with GAAP.

While the Company believes that these non-GAAP financial measures provide useful supplemental information to investors, there are very significant limitations associated with their use. These non-GAAP financial measures are not prepared in accordance with GAAP, may not be reported by all of the Company’s competitors and may not be directly comparable to similarly titled measures of the Company’s competitors due to potential differences in the exact method of calculation. The Company compensates for these limitations by using these non-GAAP financial measures as supplements to GAAP financial measures and by reviewing the reconciliations of the non-GAAP financial measures to their most comparable GAAP financial measures.

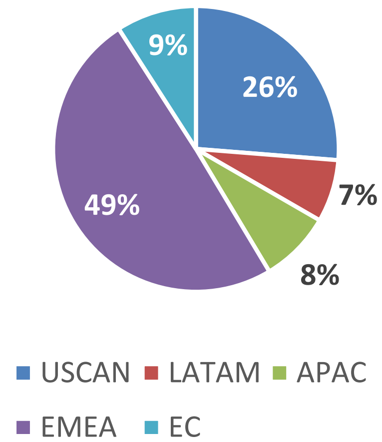
A. Schulman: Value-Added Specialty Material Solutions Provider

Business Highlights

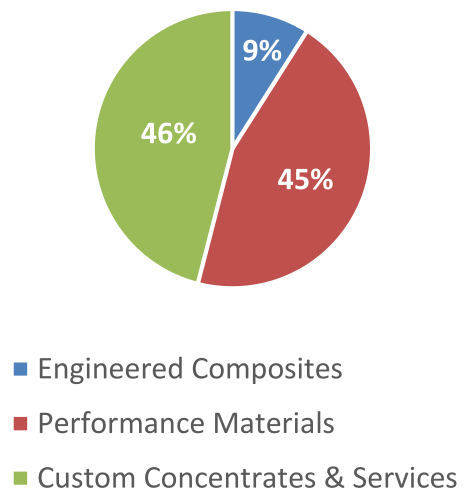
- A premier international supplier of designed and engineered plastic compounds, composites, color concentrates, size reduction services and specialty molded parts
  - Products and services used in a variety of consumer, packaging, industrial and automotive applications
  - FY 2017 net sales of $2.5 billion and EBITDA of $203 million[3]
- Global footprint of operations and commercial representatives
  - 54 manufacturing locations worldwide
  - ~4,900 employees
- Diverse customer base of multinational and regional players
  - Broad range of product capabilities
  - Applications spanning across high-growth end-markets
  - New product innovation/technology driven by five state-of-the-art Innovation and Collaboration Centers globally
- Platform for organic expansion
- Strong cash flow conversion

Diversified Sales Profile

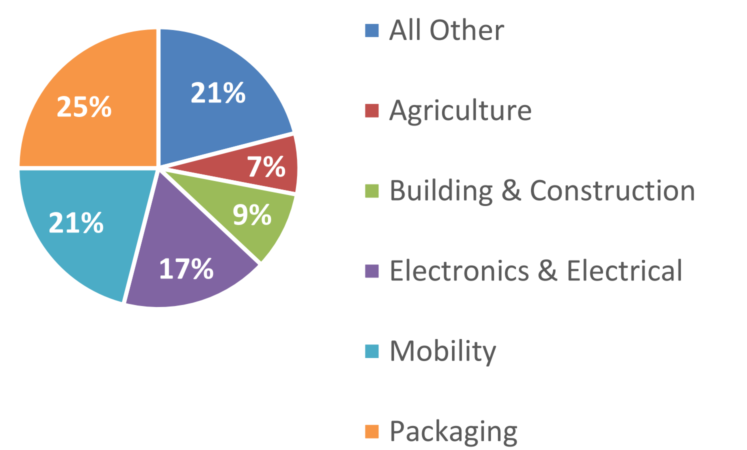
Segments [1]



Product Families



End Markets[2]



Note: 1) Percentages do not sum to 100% due to rounding. 2) Net sales by end-market based on FY 2015. 3) [3]Non-GAAP EBIT plus depreciation and amortization

A. Schulman's Business Overview

A. Schulman's Business Model

In the specialty chemical industry, A. Schulman provides, on a global and local level, customized services and innovative material/application solutions which allow its customers to enhance the **performance**, **appearance** and/or **ability to process** its products - providing SHLM's customers with critical solutions and differentiation in their markets.

SHLM's Capabilities

Polymer

Polypropylene, Polyethylene & Nylon

Unsaturated Polyester Resin

Polymer Additives Fiber & Reinforcements

Pigments, Carbon Fiber/Fiberglass, Flame Retardants, Colors and TiO2

Finished Compound

Engineered Thermoplastics, Masterbatch, Specialty Powders & Engineered Composites

Customers

Independent Converters

Captive Converters

"Tier 1" Industrial Companies

"Tier 2" Industrial Companies

Original Equipment Manufacturers (OEMs)

End-User Markets

Packaging

Personal Hygiene

Mobility

Sports, Leisure & Home

Building and Construction

Electrical & Electronics

Agriculture

A. Schulman: A Crucial Supplier to Its Customers

Product Families	Custom Concentrates and Services ("CC&S")			Performance Materials ("PM")		
Product Groups	**Masterbatch Solutions ("MBS")**	**Specialty Powders ("SP")**	**Custom Performance Colors ("CPC")**	**Engineered Plastics ("EP")**	**Distribution Services ("DS")**	**Engineered Composites ("EC")**
SHLM's Role	• Provides masterbatch (e.g., concentrates) as ingredient for application formula • Enhances antibacterial and antioxidant performance, among other attributes	• Reduces polymer resins in pellet form to a specified powder size and form • Provides jet milling as well as cryogenic & ambient grinding services	• Offers powdered and liquid color concentrates • Provides additional functionality such as weather resistance	• Offers plastics materials used by customers in the end products • Highly technical products, technical sales team, specified by OEM customers, and long lead-time sales cycle	• Connects polymer producers and markets outside of their focus • Purchases, repackages and resells producer grade polymers to customers	• Offers highly filled compounds used for injection/compression molding processes • SMC(1) and BMC(2) products also sold as molded finished goods
Why SHLM is Critical?	• High-value applications including films, food packaging and consumer goods • Improves performance, appearance and processing of plastics	• A provider of bio-degradable solutions for oil & gas applications • Specialized milling & grinding capabilities to meet demanding specifications	• High-end color capabilities including pearlescent, metallic and other special effects • Efficient service model with quick turn around and speed to market	• Excellent aesthetics • Broad capabilities • Global specified grade • Niche automotive applications	• Simplifies customers' business needs • Provides sales channel support • Strong relationships with top suppliers	• Material agnostic with unmatched array of technical & formulation capabilities • Superior heat, chemical & electrical resistance

Example Products/Services

Masterbatch Solutions ("MBS"):


Greenhouse Films

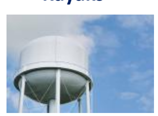

Food Packaging



Food Packaging Film
OTC Medicine Bottles

Specialty Powders ("SP"):


Kayaks


Water Tank


Oil Field Services

Custom Performance Colors ("CPC"):

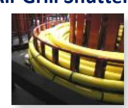

Personal Care


Personal Hygiene


Toys

Engineered Plastics ("EP"):


Air Grill Shutter


Thermal Insulation


Water Tank Housing

Distribution Services ("DS"):


Engineered Composites ("EC"):


Firefighter Helmet


Light Vehicle Headlamp


Golf Clubs

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Note: (1) Sheet Molding Compound. (2) Bulk Molding Compound.

2017 Reset Year

Realign

- Realignment of product families driving savings of ~$6MM annually
- Simplified customer relations

Refocus on Sales

- Created improved performance-based global sales incentive plan for fiscal 2018
- Enhanced reporting metrics
- Focus intensely on cross-selling and full product portfolio training

Reinvigorate Innovation

- Spreading new innovation globally through inter-regional collaboration
- Conducting quarterly product innovation reviews

Return Operational Stability

- Minimal property damage from Hurricane Harvey but experienced business interruptions
- Major operational improvements in LaPorte, Texas to improve capacity utilization and quality
- Operational optimization in Evansville, Indiana to improve capacity utilization and margins

REINVIGORATED BUSINESS MODEL - ACCELERATING GROWTH

Financial Highlights – FY17 vs. FY16

FULL YEAR FINANCIAL HIGHLIGHTS ($MM, $/SH)

	GAAP Comparison		Adjusted Comparison	
	FY17	FY16	FY17	FY16
REVENUE	2461.1	2496.0	2461.1	2496.0
OP INCOME	85.8	(309.2)	126.5*	145.9*
NET INCOME	25.5	(364.6)	51.8*	61.2*
EBITDA*			203.4	228.9
EPS - diluted	0.86	(12.44)	1.75*	2.08*

- Revenues flat excluding foreign currency translation
- FY17 adjusted EPS of $1.75 includes USCAN operational issues and unrecovered raw material increases in EMEA
- Includes negative $0.08/sh foreign currency impact

FISCAL 2017 RESET YEAR; POSITIONED FOR RECOVERY IN FISCAL 2018

* Reflects Non-GAAP results. Refer to the Appendix for a reconciliation between GAAP and Non-GAAP results.

Net Debt / Leverage Covenant

- Net debt $863MM at end of fiscal 2017
- 2017 net debt reduction - $38MM
- Net leverage ratio at 4.15x
- Company has paid approximately $200MM of total debt since the purchase of Citadel in mid-2015
- Covenant amended to increase financial flexibility

SHLM 2018 Targets and Risk Factors

METRIC*	FY18
EBITDA	$220 – $230MM
EPS	$2.00 – $2.20/sh

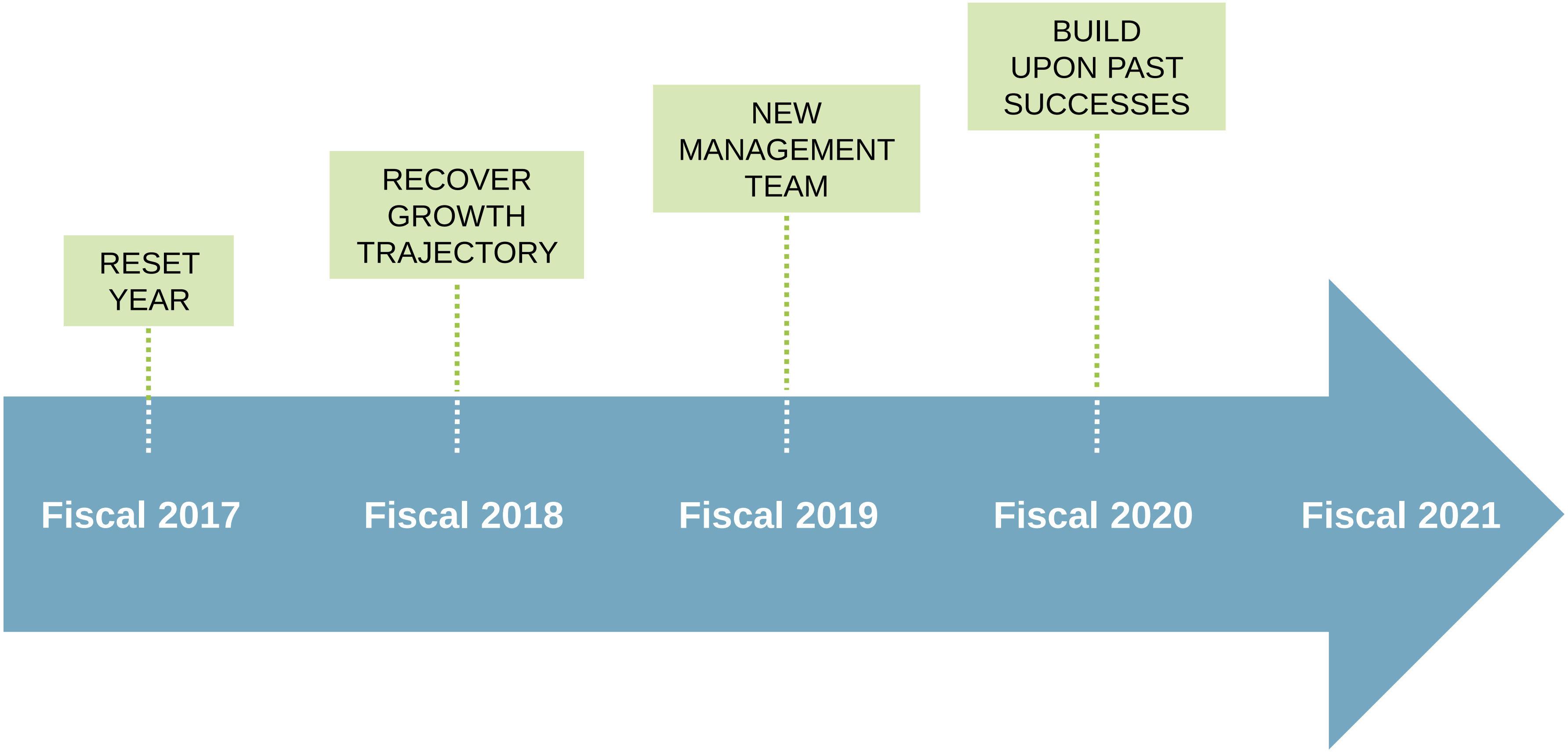
Strategic Uses of Cash

- Debt service
- Maintain dividend
- Capital investment/restructuring
- Additional debt pay down

EPS GUIDANCE (AT THE MID-RANGE) REPRESENTS A 20% INCREASE OVER FY17

**FY18 guidance assumes Euro rate of $1.15 compared with $1.10 on average in FY17. Metrics are on a non-GAAP basis. Refer to the reconciliation of GAAP and Non-GAAP financial measures for types of items excluded from our business outlook.*

2017 Reset Year: Momentum in FY17Q4



REINVIGORATED BUSINESS MODEL ACCELERATING GROWTH

Appendix

Significant Events

Lucent Litigation Update:

- Cooperating with federal government in its investigations
  - Company understands investigation relates to its allegations of fraud against Citadel
  - Company identified as a possible victim of a crime by the Federal Bureau of Investigation

New Board Members:

- Added Carol Eicher & Allen Spizzo to board in September
  - Both highly experienced industry leaders
- Added Dr. William Joyce as senior advisor to the Board & consultant to the Company
  - Renowned chemicals industry executive with proven track record of delivering value

Financial Highlights – FY17Q4 vs. FY16Q4

FOURTH QUARTER FINANCIAL HIGHLIGHTS ($MM, $/SH)				
	GAAP Comparison		Adjusted Comparison	
	FY17Q4	FY16Q4	FY17Q4	FY16Q4
REVENUE	646.7	604.6	646.7	604.6
OP INCOME	13.1	(383.0)	27.0*	33.6*
NET INCOME	7.4	(385.1)	9.6*	13.7*
EBITDA*			46.1	53.9
EPS - diluted	0.25	(13.12)	0.32*	0.47*

- Reported sales up 6%, excluding FX; USCAN recorded first positive comparison in the last five quarters
- Positive operating income comparisons in LATAM & EC; APAC continues to deliver strong results
- Stabilization of USCAN operations improved results substantially on a sequential basis
- Unrecovered raw material price increases in EMEA; significant portion of earnings shortfall

* Reflects Non-GAAP results. Refer to the Appendix for a reconciliation between GAAP and Non-GAAP results.

Segment Financial Highlights – Q4FY17

EMEA ($MM)	FY17Q4	FY16Q4
Revenue	317.8	299.2
Change (ex FX)	4%	
Operating Income[1]	11.8	17.4
Operating Margin[1]	3.7%	5.8%

USCAN ($MM)	FY17Q4	FY16Q4
Revenue	164.2	158.9
Change	3%	
Operating Income[1]	8.7	8.9
Operating Margin[1]	5.3%	5.6%

Revenue

- Volumes were flat to up in nearly all product lines; PM hurt by lower customers activity due to raw material price uncertainty
- Revenue gain on price mix improvements; CC&S particularly strong

Operating Income

- Unrecovered raw material prices increases a significant portion of shortfall
- Lower structural SG&A costs were a partial offset

Revenue

- USCAN positive revenue growth driven by strong pricing
- CCS performance strong, both price and volume, helped by improved oil field activity

Operating Income

- Lower slightly but notable sequential improvement

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1. Reflects Non-GAAP results. Refer to the Appendix for a reconciliation between GAAP and Non-GAAP results.

Segment Financial Highlights – FY17Q4

LATAM ($MM)	FY17Q4	FY16Q4
Revenue	50.1	44.9
Change (ex FX)	11%	
Operating Income[1]	6.0	5.7
Operating Margin[1]	12.0%	12.7%

Revenue

- Base revenue up double-digit
- Volumes rose at both PM and CCS; overall pricing positive

Operating Income

- Operating income increased as a result of higher volumes
- SG&A lower on percentage of sales basis

APAC ($MM)	FY17Q4	FY16Q4
Revenue	55.6	49.3
Change (ex FX)	15%	
Operating Income[1]	4.2	4.4
Operating Margin[1]	7.5%	9.0%

Revenue

- Revenue increased largely driven PM in China and Malaysia

Operating Income

- Price/cost mix positive
- Increased SG&A to support growth initiatives

EC ($MM)	FY17Q4	FY16Q4
Revenue	58.9	52.3
Change (ex FX)	12%	
Operating Income[1]	4.7	4.3
Operating Margin[1]	8.0%	8.2%

Revenue

- Quantum carbon fiber shipments strong
- Notable gains in oil field and electrical markets

Operating Income

- Positive price/cost mix
- SG&A lower in dollars and as a percentage of sales

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1. Reflects Non-GAAP results. Refer to the Appendix for a reconciliation between GAAP and Non-GAAP results.

A. SCHULMAN, INC.
Reconciliation of GAAP and Non-GAAP Financial Measures
Unaudited

(In thousands, except for %'s, per pound and per share data)

Three months ended August 31, 2017	Cost of Sales	Gross Margin	SG&A	Restructuring Expense	Asset Impairment	Operating Income (Loss)	Non Operating (Income) Expense	Income tax expense (benefit)	Net Income Available to ASI Common Stockholders	Diluted EPS
As reported	$ 555,516	14.1%	$ 74,813	$ 1,159	$ -	$ 13,134	$ 13,576	$ (9,997)	$ 7,400	$ 0.25
Certain items:										
Asset impairments (1)	-		(375)	-	-	375	(1,265)	188	1,452	0.05
Accelerated depreciation (2)	(588)		(243)	-	-	831	-	279	552	0.02
Restructuring & related costs (4)	(408)		(6,229)	(1,159)	-	7,796	-	2,912	4,884	0.16
Lucent costs (5)	-		(2,830)	-	-	2,830	-	1,070	1,760	0.06
Curtailment loss	-		-	-	-	2,029	-	699	1,330	0.04
Gain on asset sale (9)	-		-	-	-	-	1,036	(343)	(693)	(0.02)
Tax (benefits) charges (8)	-		-	-	-	-	-	7,127	(7,127)	(0.24)
Total certain items	(996)	0.1%	(9,677)	(1,159)	-	13,861	(229)	11,932	2,158	0.07
As Adjusted	$ 554,520	14.2%	$ 65,136	$ -	$ -	$ 26,995	$ 13,347	$ 1,935	$ 9,558	$ 0.32
Percentage of Revenue			10.0%			4.2%			1.5%	
Effective Tax Rate								14.2%		

(In thousands, except for %'s, per pound and per share data)

Three months ended August 31, 2016	Cost of Sales	Gross Margin	SG&A	Restructuring Expense	Asset Impairment	Operating Income (Loss)	Non Operating (Income) Expense	Income tax expense (benefit)	Net Income Available to ASI Common Stockholders	Diluted EPS
As reported	$ 507,893	16.0%	$ 74,243	$ 3,763	$ 401,667	$ (382,980)	$ 14,475	$ (12,716)	$ (385,079)	$ (13.12)
Certain items:										
Asset impairments (1)	—		—	—	(401,667)	401,667	—	90,375	311,292	10.62
Accelerated depreciation (2)	(1,509)		(4)	—	—	1,513		292	1,221	0.04
Costs related to acquisitions & integrations (3)	(247)		(972)	—	—	1,219	—	199	1,020	0.03
Restructuring & related costs (4)	1,249		(5,289)	(3,763)	—	7,803	1	1,548	6,254	0.22
Lucent costs (5)	(241)		(752)	—	—	993	—	161	832	0.03
Deferred financing fees (6)	—		—	—	—	—	(165)	33	132	—
CEO transition costs (7)	—		(3,399)	—	—	3,399		765	2,634	0.09
Tax (benefits) charges (8)	—		—	—	—	—	—	(77,021)	77,021	2.62
Loss (income) from discontinued operations	—		—	—	—	—	—	—	(1,578)	(0.06)
Total certain items	(748)	0.1%	(10,416)	(3,763)	(401,667)	416,594 -	(164)	16,352	398,828	13.59
As Adjusted	$ 507,145	16.1%	$ 63,827	$ -	$ -	$ 33,614	$ 14,311	$ 3,636	$ 13,749	$ 0.47
Percentage of Revenue			10.6%			5.6%			2.3%	
Effective Tax Rate								18.8%		

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A. SCHULMAN, INC.
Reconciliation of GAAP and Non-GAAP Financial Measures
Unaudited

(In thousands, except for %'s, per pound and per share data)

Year ended August 31, 2017	Cost of Sales	Gross Margin	SG&A	Restructuring Expense	Asset Impairment	Operating Income (Loss)	Non Operating (Income) Expense	Income tax expense (benefit)	Net Income Available to ASI Common Stockholders	Diluted EPS
As reported	$ 2,081,361	15.4%	$ 277,365	$ 13,520	$ 1,053	$ 85,796	$ 53,463	$ (1,840)	$ 25,526	$ 0.86
Certain items:										
Asset impairments (1)	-		-	-	(1,053)	1,053	(2,888)	662	3,279	0.11
Accelerated depreciation (2)	(1,647)		(244)	-	-	1,891	-	497	1,394	0.05
Costs related to acquisitions & integrations (3)	(57)		(548)			605		125	480	0.02
Restructuring & related costs (4)	(1,450)		(14,002)	(13,520)	-	28,972	-	7,274	21,698	0.73
Lucent costs (5)	(190)		(5,775)	-	-	5,965	-	1,716	4,249	0.14
Curtailment loss	-		-	-	-	2,029	-	699	1,330	0.05
Accelerated amortization of debt issuance costs (6)	-		-	-	-	-	(227)	47	180	0.01
CEO transition costs (7)	-		(196)	-	-	196	-	40	156	0.01
Gain on asset sale (9)	-		-	-	-	-	1,205	(378)	(827)	(0.03)
Tax (benefits) charges (8)	-		-	-	-	-	-	5,693	(5,693)	(0.20)
Total certain items	(3,344)	0.2%	(20,765)	(13,520)	(1,053)	40,711	(1,910)	16,375	26,246	0.89
As Adjusted	$ 2,078,017	15.6%	$ 256,600	$ -	$ -	$ 126,507	$ 51,553	$ 14,535	$ 51,772	$ 1.75
Percentage of Revenue			10.4%			5.1%			2.1%	
Effective Tax Rate								19.4%		

(In thousands, except for %'s, per pound and per share data)

Year ended August 31, 2016	Cost of Sales	Gross Margin	SG&A	Restructuring Expense	Asset Impairment	Operating Income (Loss)	Non Operating (Income) Expense	Income tax expense (benefit)	Net Income Available to ASI Common Stockholders	Diluted EPS
As reported	$ 2,095,085	16.1%	$ 296,725	$ 11,768	$ 401,667	$ (309,240)	$ 57,265	$ (8,640)	$ (364,622)	$(12.44)
Certain items:										
Asset impairments (1)	-		-	-	(401,667)	401,667	-	90,375	311,292	10.59
Accelerated depreciation (2)	(6,288)		(21)	-	-	6,309	-	1,420	4,889	0.17
Costs related to acquisitions & integrations (3)	(2,769)		(6,020)	-	-	8,789	-	1,978	6,811	0.24
Restructuring & related costs (4)	(1,283)		(14,711)	(11,768)	-	27,762	(770)	6,420	22,113	0.76
Lucent costs (5)	(2,085)		(5,176)	-	-	7,261	-	1,634	5,627	0.19
Deferred financing fees (6)	-		-	-	-	-	(600)	135	465	0.02
CEO transition costs (7)	-		(3,399)	-	-	3,399	-	765	2,634	0.09
Tax (benefits) charges (8)	-		-	-	-	-	-	(73,824)	73,824	2.53
Loss (income) from discontinued operations	-		-	-	-	-	-	-	(1,861)	(0.07)
Total certain items	(12,425)	0.5%	(29,327)	(11,768)	(401,667)	455,187 #	(1,370)	28,903	425,794	14.52
As Adjusted	$ 2,082,660	16.6%	$ 267,398	$ -	$ -	$ 145,947	$ 55,895	$ 20,263	$ 61,172	$ 2.08
Percentage of Revenue			10.7%			5.8%			2.5%	
Effective Tax Rate								22.5%		

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Explanation of Adjustments

1. Asset impairments are related to goodwill and intangible assets, and also include information technology assets, in the Company's USCAN, EC and EMEA segments. Refer to Note 4 and Note 19 of the 2017 Annual Report on Form 10-K for further discussion.
2. Accelerated depreciation is related to restructuring plans in the Company's USCAN, LATAM and EMEA segments. Refer to Note 16 of the 2017 Annual Report on Form 10-K for further discussion.
3. Costs related to acquisitions and integrations primarily include third party professional, legal, IT and other expenses associated with successful and unsuccessful full or partial acquisition and divestiture/dissolution transactions, as well as certain employee-related expenses such as travel, bonuses and post-acquisition severance separate from a formal restructuring plan.
4. Restructuring and related costs include items such as employee severance charges, lease termination charges, curtailment gains/losses, other employee termination costs, and professional fees related to the reorganization of the Company’s legal entity structure, facility operations and compliance with new legislation, and costs associated with new software implementation that are not eligible for capitalization. Refer to Note 14 of the 2017 Annual Report on Form 10-K for further discussion.
5. Lucent costs primarily represent legal and investigation costs related to resolving the Lucent matter, product manufacturing costs for reworking existing Lucent inventory, obsolete Lucent inventory reserve costs, and dedicated internal personnel costs that would have otherwise been focused on normal operations in fiscal 2016.
6. Accelerated amortization of deferred financing costs related to Term Loan B prepayments. Refer to Note 5 of the 2017 Annual Report on Form 10-K for further discussion.
7. CEO transition costs represent charges related to the separation of the Company's previous CEO, Bernard Rzepka.
8. Tax (benefits) charges represent the Company's adjustment of reported tax expense to non-GAAP tax based on the overall estimated annual non-GAAP effective tax rates.
9. Gain related to sale of assets that had previously been classified as held for sale.

A. SCHULMAN, INC. Reconciliation of GAAP and Non-GAAP Financial Measures Unaudited	Three months ended		Twelve months ended	
(in millions)	August 31, 2017	August 31, 2016	August 31, 2017	August 31, 2016
Net income available to A. Schulman, Inc. common stockholders	$ 7.4	$ (385.1)	$ 25.5	$ (364.6)
Interest expense	13.7	13.6	53.2	54.5
Provision for U.S. and foreign income taxes	(10.0)	(12.7)	(1.8)	(8.6)
Depreciation and Amortization	20.0	21.8	78.8	89.3
Noncontrolling interests	0.3	0.0	1.1	1.1
Convertible special stock dividends	1.9	1.9	7.5	7.5
Other (1)	(0.2)	0.9	0.3	2.7
EBITDA, as calculated	33.1	(359.6)	164.6	(218.1)
Non-GAAP Adjustments (2)	13.0	413.5	38.8	447.0
EBITDA, as adjusted	46.1	53.9	203.4	228.9

Explanation of Adjustments

1. Other includes Foreign currency transaction (gains) losses, Other (income) expense, net, and Gain on early extinguishment of debt.

2. For details on Non-GAAP adjustments, refer to "Reconciliation of GAAP and Non-GAAP Financial Measures", items (1), (3) - (9) and Loss (income) from discontinued operations. Amounts are included in Operating Income (Loss) and Loss (income) from discontinued operations. Accelerated depreciation on the "Reconciliation of GAAP and Non-GAAP Financial Measures" has been excluded as it is already included in Depreciation and Amortization above.

A. SCHULMAN, INC.
SUPPLEMENTAL SEGMENT INFORMATION

	Three months ended	
	August 31, 2017	August 31, 2016
Net sales to unaffiliated customers		
EMEA	$ 317,819	$ 299,169
USCAN	164,224	158,932
LATAM	50,065	44,912
APAC	55,628	49,276
EC	58,915	52,297
Total net sales	646,651	604,586
Segment gross profit		
EMEA	$ 34,887	$ 41,887
USCAN	25,348	25,234
LATAM	9,625	9,660
APAC	8,398	8,140
EC	13,873	12,520
Total segment gross profit	**92,131**	**97,441**
Accelerated depreciation and restructuring related costs (1)	(996)	(260)
Costs related to acquisitions	-	(247)
Lucent costs (2)	-	(241)
Total segment gross profit	**$ 91,135**	**$ 96,693**

A. Schulman

A. SCHULMAN, INC.
SUPPLEMENTAL SEGMENT INFORMATION

	Three months ended August 31, 2017	Three months ended August 31, 2016
Segment operating income		
EMEA	$ 11,825	$ 17,429
USCAN	8,664	8,896
LATAM	6,013	5,687
APAC	4,156	4,436
EC	4,719	4,302
Total segment operating income	**35,377**	**40,750**
Corporate	(8,381)	(7,136)
Costs related to acquisitions and integrations	-	(1,219)
Restructuring and related costs (1)	(7,796)	(7,803)
CEO transition costs	-	(3,399)
Accelerated depreciation	(831)	(1,513)
Asset impairment	(375)	(401,667)
Curtailment and settlement gains (losses)	(2,029)	-
Lucent costs (2)	(2,831)	(993)
Operating income (loss)	**$ 13,134**	**$ (382,980)**
Interest expense	(13,745)	(13,583)
Foreign currency transaction gains (losses)	(206)	(1,420)
Other income (expense), net	375	528
Income from continuing operations before tax	**$ (442)**	**$ (397,455)**

Explanation of Adjustments

1. Restructuring related costs primarily included in selling, general and administrative expenses in the Company's statements of operations, are costs associated with professional fees for outside strategic consultants regarding actions to improve the profitability of the organization, improve efficiency of its operations or comply with new legislation, and costs associated with reorganizations of the legal entity structure of the Company. Restructuring expenses included in restructuring expense in the Company's statements of operations include costs permitted under ASC 420, Exit or Disposal Obligations, such as severance costs, outplacement services and contract termination costs and related costs are costs associated with professional fees for outside strategic consultants regarding actions to improve the profitability, improve efficiency of its operations, comply with new legislation, and costs associated with reorganizations of the legal entity structure of the Company. Refer to Note 16, Restructuring, of this Annual Report on Form 10-K for further discussion.

2. Refer to Note 17, Contingencies and Claims, of this Annual Report on Form 10-K for additional discussion on this matter. Lucent costs primarily represent legal and investigation costs related to resolving the Lucent matter, product manufacturing costs for reworking existing Lucent inventory, obsolete Lucent inventory reserve costs, and dedicated internal personnel costs that would have otherwise been focused on normal operations in fiscal 2016.

3.