



*IVL to Acquire M&G Brazil PET Assets*

***Entering New Continent with Brazil Debut***

*March 16, 2018*

# ***Transaction Highlights***

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## Acquisition



- IVL entered into an agreement to acquire M&G's PET assets in Brazil
- World's largest single line PET plant with proprietary 'Easy Up' technology
- Located near Suape port in Ipojuca, Pernambuco State in northeast of Brazil

## Strategic Fit



- Entering new continent as domestic PET producer with Brazil debut
- Enhanced opportunity to serve our customers in any part of the world
- Accelerates next wave of growth in the Americas

## Timing



- Transaction closing expected in 2Q18
- Clear and well-defined integration plan

# *Attractive Standalone Opportunity*

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Port of Suape, Brazil

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PET capacity 550 KMT

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Invista CP, M&G 'EasyUp'  
SSP technology

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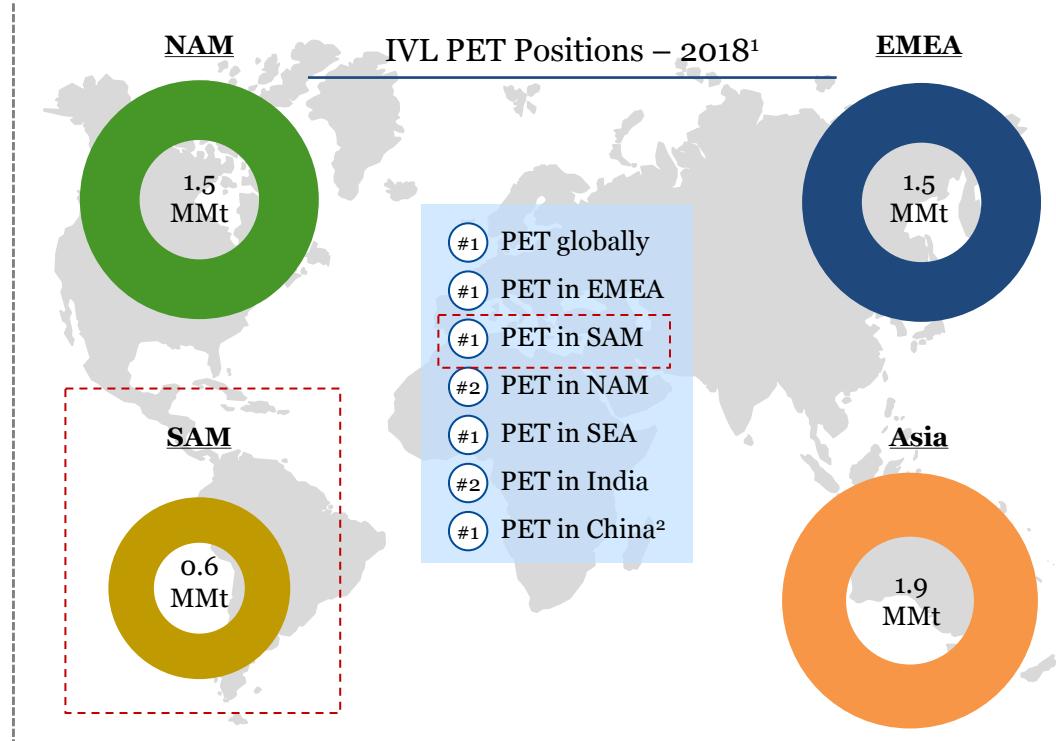
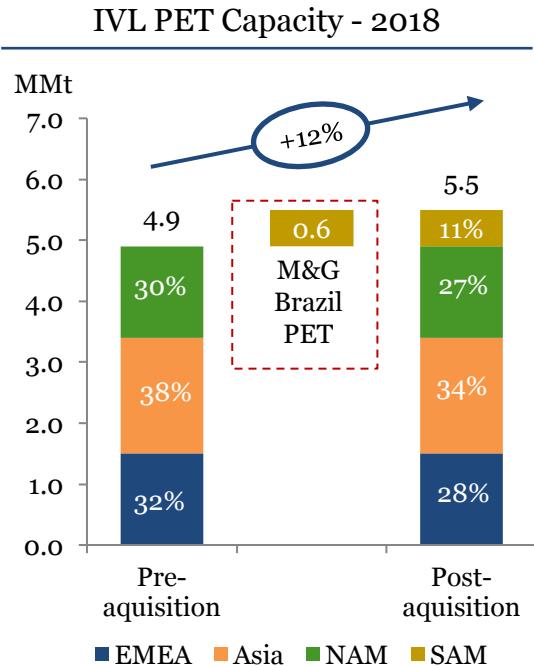
Co-sited with third party  
PTA plant

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- World's largest single line PET plant with proprietary 'Easy Up' technology
  - ✓ Largest PET producer in Brazil and South America
  - ✓ Advantaged technology with low cost and scale up opportunity
  - ✓ Virtually integrated with PTA from third party
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# *Strong Strategic Rationale*



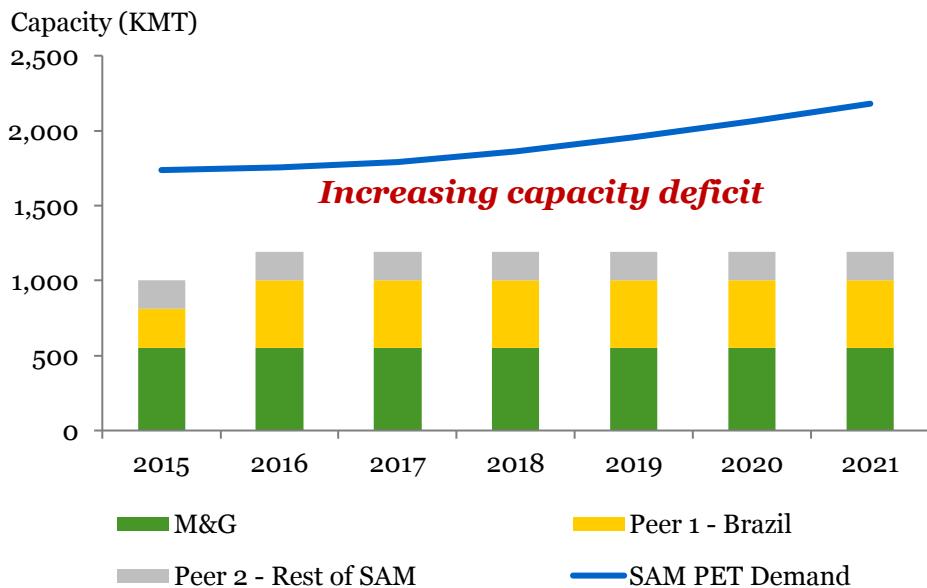
Note: Capacities include JVs

1. Source: Industry Data, IVL Analysis 2. China Pearl River Delta region

# *Supportive Market Fundamentals*

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South America PET Market Dynamics



- ✓ Strong PET demand growth vs deficit domestic capacity
- ✓ M&G is the largest of 3 producers in Brazil and SAM
- ✓ Duties, AD regulations, incentives for production in Brazil

# ***Strong Synergy Potential***

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## **Cost Synergies**

- Supply chain and procurement
  - Overhead and SG&A
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## **Revenue Synergies**

- Customer synergies
  - Process and product innovation
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## **People Synergies**

- Best practice emulation
  - Cross fertilization
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**Cultural  
Integration**

**Retaining  
Talent**

**Blending  
Strengths**

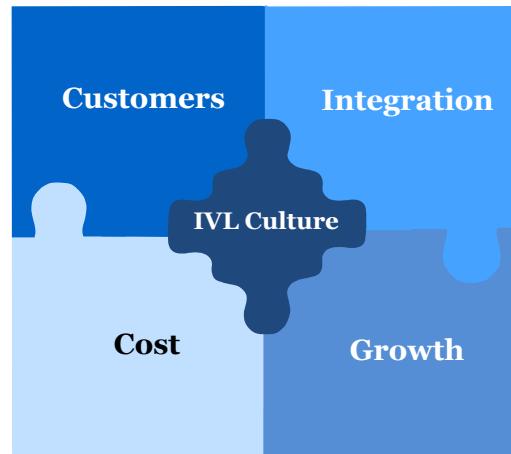
# ***Track Record of Successful Integration***

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Brazil - a new market for IVL  
Serving our global customers globally

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Low cost, efficient assets  
Large scale, advantaged technology

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Feedstock integration  
Procurement synergies

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Multiple avenues for growth  
Low cost scale up opportunities

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